

# **ANNUAL REPORT**

# UALREPORT 2022 BRAZILIAN ASSOCIATION OF ANIMAL PROTEIN



# ANNUAL REPORT 2022 ABPA ASSOCIATION OF ANIMAL PROTEIN

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### Ricardo Santin President

#### **President's Message**

We thought 2021 would be the year of the turning point, the year in which we would overcome the hardship of the pandemic. Unfortunately, with the waxing and waning of events, new variants emerged, which delayed the end of this cycle. However, the development of vaccines brought us hope, since the sooner the entire population is immunized, the sooner we will be able to return to our daily activities, gradually resuming normality.

The pandemic period brought us great learnings and challenges. In this context, resilience was the mantra for those who remained focused on ensuring food supply, with the purpose of preserving food security for the Brazilian population and for more than 180 nations, to which we export our products.

Following this trend, the poultry and pork industries in Brazil fulfilled their social role by promoting job and income generation throughout the country, especially in the countryside.

We were, and still are, resilient in facing the sharpest increase in production costs ever experienced, encompassing all inputs – and affecting other crops beyond corn and soybean, which, alone, account for more than 70% of farm costs. We also made all the necessary investments to protect employees, in order to continue producing amidst the pandemic.

We reaped good results, achieving historical figures on yield, *per capita* consumption, and exports in virtually all segments of our industries.

We bolstered our role in generating foreign revenues by increasing our international outreach, while expanding our presence on Brazilian shelves and at the consumers' table!

All of these achievements result from the intensive work of the sector, contributing with market intelligence, among other benefits. Specialized and strategic information is a strategic advantage in our decision making.

This is one of ABPA's aims: to generate value for its members and society through high-quality, in-depth analytical information. The new ABPA Annual Report 2022 is one of the products of the Association which accomplishes this role.

In the following pages, detailed information is available on the most diverse production segments in which ABPA members operate. Our sustainability commitments, sectoral statistical data, and information on the characteristics and qualities that make Brazil a global benchmark in the production of animal protein. All of this may be found in this recently published report.

Enjoy your reading!

### **WHO WE ARE**

The Brazilian Association of Animal Protein (ABPA) is a national non-profit organization which represents the country's poultry and pork production industries in the various national and international forums, as well as in the political, technical, economic, and social spheres.

With representative bodies on three continents, in **Brazil** (São Paulo / State of SP and Brasília / Federal District), in **China** (Beijing), and in the **European Union** (Brussels / Belgium), ABPA has **more than 130 members** from the entire production chain, including producing and exporting agroindustries, equipment companies, genetic houses, biological and pharmaceutical inputs, animal feed, logistics, in addition to state and sectoral entities connected to the poultry and pork production industries.

With the purpose of strengthening the international image of Brazilian production chains and of poultry and pork products worldwide, ABPA, together with ApexBrasil, is the administrator of the following sectoral brands: Brazilian Chicken, Brazilian Egg, Brazilian Breeders, Brazilian Duck, and Brazilian Pork.

ABPA is also the coordinator of a series of initiatives aimed at fostering the sector, such as the International Poultry and Pork Industry Exhibition (SIAVS).

In addition to its sectoral political and institutional role, ABPA also has a comprehensive sectoral database, which is offered to its members through a range of products and services, especially the ABPA DATA.









#### **HOW ABPA WORKS:**



### ABPA SECTORAL CHAMBERS

As a plural organization with global operations, ABPA has **14 Sectoral Chambers** in its structure which act proactively to handle demands, promote alignment of positions, and build joint solutions within the sector.



14
SECTORAL
CHAMBERS

- Chamber of Markets Poultry Division
- Chamber of Markets Pork Division
- Chamber of Genetics
- Chamber of Commercial Eggs and Egg Products
- Chamber of Technology, Processes, and Public Health
- Chamber of Food Safety and Production
- Chamber of Sustainability
- Chamber of Logistics
- Chamber of Sector Integration
- Chamber of Relations with Integrated Stakeholders
- Chamber of State Entities
- Chamber of Legal and Legislative Affairs
- Chamber of Labor and Employment Relations
- Chamber of Equipment

### ABPA INTEGRITY PROGRAM

ABPA runs its own sectoral **Compliance Program** to address its relations with its employees, associates, suppliers, and service providers.

The program establishes a series of rules of conduct that foster transparency and ethics in relations among its entities.

The Integrity Program addresses the expected behavior of employees and of those who directly and indirectly are part of ABPA's relationships network.

The Code of Conduct, the Anti-Corruption and Government Relations Policy, the Policy on Presents, Marketing Gifts and Entertainment, and the Manual of Compliance with the Brazilian Legislation for the Advocacy of Competition are the instruments that govern our Integrity Program.



### INTERNATIONAL AFFILIATIONS AND PARTNERSHIPS

ABPA is a global organization, member of several institutional, technical, and economic forums. These are affiliations that focus on topics of sectoral interest and global scope, with overarching purposes, such as the International Poultry Council (IPC), or with specific goals, such as the African Swine Fever Prevention Group in the Americas (PPA América).

ABPA is also a member of organizations with national representation in target markets for the poultry and pork industry in Brazil.

#### Organizations with which ABPA has connections:



**INTERNATIONAL POULTRY COUNCIL (IPC)** 



ASOCIACIÓN LATINOAMERICANA DE AVICULTURA (ALA) Latin American Poultry Association



CHINA ENTRY-EXIT INSPECTION AND QUARANTINE ASSOCIATION (CIQA)



**USA POULTRY AND EGG EXPORT COUNCIL (USAPEEC)** 



CONSEJO MEXICANO DE LA CARNE (COMECARNE)
Mexican Meat Council



ASSOCIATION OF MEAT IMPORTERS & EXPORTERS (AMIE)



#### PPA AMÉRICA

African Swine Fever Prevention Group in the Americas

### FOLLOW, LIKE, AND SHARE ABPA IN THE SOCIAL MEDIA



#### **FACEBOOK**

/abpabr



#### **TWITTER**

@AbpaBR



#### LINKEDIN

www.linkedin.com/company/abpa



#### **INSTAGRAM**

@abpabr



#### **INTERNATIONAL INSTAGRAM**

@abpa brazil























### **2021 ANNUAL REPORT OF ACTIVITIES**



**GENERAL MEETINGS** 

1,543





**INTERNATIONAL MISSIONS RECEIVED (IN-PERSON AND** VIRTUAL)



**MEETINGS OF CHAMBERS,** COMMITTEES, AND WORKING GROUPS (GT)

456



**MEETINGS WITH NATIONAL AND INTERNATIONAL AUTHORITIES** 

179



**INTERNATIONAL MISSIONS AND EVENTS** 



**IN-PERSON AND ONLINE EVENTS AND LECTURES** 

311



**INTERVIEWS** 

257



**PRE-AUDITS AND VERIFICATIONS** 

24

**OFFICIAL LETTERS ISSUED** 

643

### **ABPA IN ACTION**



# DISCOVER THE FAMÍLIA INTEGRADA (INTEGRATED FAMILY) PROGRAM



Innovation, entrepreneurship, and new ways to increase the profitability of rural properties are always on the agenda of the **Família Integrada Program**, an initiative of the Brazilian Association of Animal Protein (ABPA) and its associates, launched in 2021 to foster professionalization and family succession in small poultry and pig farming properties.

With the participation of renowned specialists and producers from all over the country, the Família Integrada Program discusses innovations, sustainability, and day-to-day challenges of farming properties, in addition to identifying ideas that represent new opportunities to producers.

The Família Integrada Program is an initiative based on open courses, which address demands surveyed by the integrated agroindustries. The courses are taught live and online, and the content is recorded on the youtube.com/FamiliaIntegrada channel.

Follow the initiative through our social media facebook.com/familiaintegrada and instagram.com/familiaintegrada.abpa.



Learn more about the Família Integrada Program



# JOIN THE ABPA ACADEMY



ABPA launched the **ABPA Academy** in 2021, the entity's first initiative **aimed at distance learning**.



The courses are based on issues suggested by the members, such as Regulatory and Legal Affairs, Biosecurity, Commercial Intelligence, Foreign Trade, International Relations, Sector Image, among others.

The ABPA Academy is a service that was developed to supplement the sectoral work. It is an important opportunity for professionals to exchange experiences, learn about new techniques, and enhance their knowledge.

Find more information about the ABPA Academy by writing to abpa@abpa-br.org.

















### MARKET INTELLIGENCE! ABPA SUPPORT TO MEMBERS

#### **ABPA DATA**

ABPA DATA is an online Business Intelligence (BI) platform, which was designed and developed exclusively for ABPA members. The platform provides access to a wide variety of data on Brazilian and global poultry and pork production industries, such as slaughter and production, sector exports, input market monitoring, among others, information which is available in more than 500 pages, displayed in 25 dynamic panels.

#### In 2021 we launched 6 new panels!

Altogether, there have been more than **3 billion** data points processed already!

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### COMPETITIVE INTELLIGENCE CENTER (NIC)

The ABPA's NIC aims to provide members with analyses of the poultry sector, in order to enable



#### **INFRAS**

The INFRAS are **detailed statistical reports on Brazilian poultry and pork exports**, and their main purpose is to assist members in their market assessment. The reports, produced monthly, cover in-depth information on the destinations of Brazilian exports, offering data such as volume, revenue, and type of exported product.

















#### **INFORMATIONAL REPORTS**

#### **GRAIN REPORT**

The Grain Report is **sent weekly** to members, addressing the behavior of the corn and the soybean crops, as well as some information on the economic scenario.



#### **CHICKEN AND PORK REPORT**

The Chicken and Pork Reports are **sent monthly to members**, providing statistical data on product exports, such as the major destinations, volume and revenue, in addition to information on the economic scenario and product prices.

#### **ATTACHÉS' REPORTS**

The Attachés' Reports are summarized reports that provide the main information on Brazilian exports of chicken and pork to countries that rely on Brazil's Agricultural Attachés. The reports are sent monthly to Brazil's Agricultural Attachés abroad and also to members.

### ABPA GUIDE TO MISSIONS AND ACCREDITATIONS

In addition to providing members with access to the main statistical data of the sector in order to assist them in their market analyses, ABPA offers direct support to the process of the international expansion of companies by enabling access to new markets, providing support in terms of accreditation of establishments, analyzing technical documentation, and receiving missions and audits. Along these lines, in 2021, ABPA launched the ABPA Guide to Missions and Accreditations, which was prepared on the basis of the Association's experience in organizing several international, in-person and virtual missions. The guide contains several recommendations on the procedures for receiving this kind of audit visit.



More information may be obtained by sending an e-mail to mercados@abpa-br.org

### SECTORAL CAMPAIGNS

Incentives for consumption and for the preservation of the health status are some of the topics addressed by the ABPA Sectoral Campaigns, which reach out to stakeholders in Brazil and in several countries around the world.

See below a summary of the campaigns carried out:

#### **CONSUMPTION CAMPAIGNS**

SABOR TODO DIA (FLAVOR EVERY DAY)

In 2021, ABPA launched "Sabor Todo Dia", a campaign aimed at gastronomy fans and those eager to try out new recipes. The campaign combines deep knowledge of the gastronomic culture and innovation, enabling the audience to enjoy recipes of special dishes made with chicken, pork, and eggs — versatile and healthy proteins.

"Sabor Todo Dia" is promoted through advertising on gastronomy sites and social networks, publicizing the official page of the campaign. The campaign **e-book is available** on the webpage, and there are several recipes, with varied cuts and presentations - including two "bonus" recipes which stood out as potential star recipes for the menu of the 2021 holiday season celebrations.

The campaign aims to win over the segment of fans of gastronomy sites and fan pages, especially those looking for new ideas to develop their menu. The free release of the e-book was a gift from ABPA to Brazilian consumers during the holiday season!



Learn more at www.SaborTodoDia.com.br



#### **ACTION WITH INFLUENCERS**

In the days that followed the Poultry Farmer's Day, ABPA launched a farreaching campaign among Influencers from all over Brazil, focusing on gastronomy and health. The campaign called **#ProteinaDeQualidade** (#Quality Protein), was entirely carried out on Instagram, by means of actions under Stories, showing the preparation of recipes and conversations with the audience, in which the qualities and flavor of Brazilian poultry, pork, and egg protein were highlighted.





### **9**















### HOLIDAY SEASON: BARBECUE WITH MORE CHICKEN, PORK, AND EGGS

How about serving more chicken, pork, and eggs when throwing your holiday barbecue parties? This was the idea proposed by the Brazilian Association of Animal Protein (ABPA) in its **promotional campaign to encourage the consumption of animal protein during the celebrations of the year-end holiday period** - launched in December 2021.

By underlining the quality and sophisticated flavor of poultry and pork products in Brazil, the campaign, which was publicized on the sectoral social networks managed by ABPA, highlights the cuts commonly used in barbecue parties, such as hearts, wings, thighs, and mid joint wings, in the case of chicken, and ribs, sausages, and rump cap in the case of pork.



#### NATIONAL CONSUMPTION PROMOTING MEDIA

#### **AMO FRANGO**



 O

@amo.frango



/AmoFrango

#### **SUÍNO GASTRÔ**



 O

@suino.gastro



/SuinoGastro

#### **OVO TODO DIA**



0

@tododia.ovo



/OvoTodoDia

#### PROMOTION OF ANIMAL HEALTH

#### **CAMPAIGN AGAINST AVIAN INFLUENZA**

In 2021, ABPA also promoted another campaign aimed at poultry producers in order to strengthen health care on farms across the country. With actions on social networks and endomarketing, the campaign proposed a set of simple - albeit essential - measures to maintain Brazil's health status: the country is noteworthy for having never registered Avian Influenza in its territory. These are measures such as controlling the entry of people onto the farms, cleaning of shoes, disinfection of vehicles, among others.

The campaign was boosted, and guidance was provided to producers at a time when several large producing nations in Asia and Europe recorded outbreaks of the disease in poultry farms, where thousands of birds had to be slaughtered for sanitary control.



#### **DEFENDING LATIN AMERICA FROM ASF**

By means of the **ASF-Free Brazil campaign**, ABPA engaged the sector in a campaign for the **prevention of African Swine Fever (ASF)** throughout the country, following the notification of cases of the disease in Haiti and the Dominican Republic.

#### brasillivredepsa.com.br/en/

Although the two nations are islands – which reduces the risk of contamination by land – as is the case in Europe and Asia –, the onset notification has alarmed all nations of the Americas. In Brazil, public and private sectors have engaged in several initiatives focused on prevention.

ABPA also embarked on an intensive and comprehensive multilingual campaign (published in Portuguese, English, French, Creole, and Spanish), which is underway on social networks of communication departments of producing and supplying companies in the production chain, as well as on several media, including stakeholders and other organizations.

The ASF-Free Brazil campaign expanded its reach and became an action throughout Latin America, through the **#TodosContraLaPPA** campaign - which was promoted by the **PPA América** group.

# THE GLOBAL VALUE CHAIN

















The Brazilian poultry and pork production value chain is robust and relies on a high degree of integration between its 8 main links: Inputs; Genetic Houses; Integrated Producers; Agroindustries; Certification Bodies; Transportation; Domestic and Foreign Markets, and Consumers (illustrated on the following pages).

The start of the chain —the first link of the production process — lies in the **field**, from where the main inputs are sourced, such as corn and soybeans, which are fundamental elements for the production of feed that will later become the animals' nutrition.

The **integration system** is the next link in the chain, a unique feature of the Brazilian production model, which is based on a partnership between integrated producers and the agroindustry, ensuring the production of **standardized quality products** and **connecting small producers to the global agribusiness sector**.

Further along the chain, there are two extremely important links: the **genetic houses** and the certifying companies. The genetic houses, responsible for animal genetics, are essential to promote an efficient production system and to ensure high quality end products, by means of the wide-ranging use of technology, innovation, and knowledge.

The **Certifying Bodies** also play an important role. They reinforce good agricultural and production practices, and guarantee traceability and reliability to products that supply both the domestic and foreign markets. Certifications such as **GlobalGap**, **BRC**, **IFS**, and **AloFree** are available for Brazilian poultry and pork production chains.

There is also an extremely important project developed by halal product certifiers. Focusing on the Islamic community, this certification is essential to meet the requirements of partnerships established with several markets. No wonder Brazil is today the largest exporter of halal animal protein in the world!

**Sustainability** is a value instilled in the entire production chain and it is demonstrated in several actions implemented by the Brazilian poultry and

pork production sector. From the planting of grains as inputs up to the table of millions of consumers, national producers and agribusinesses are committed to continuous improvement, in an effort to promote an increasingly healthier and more efficient production.

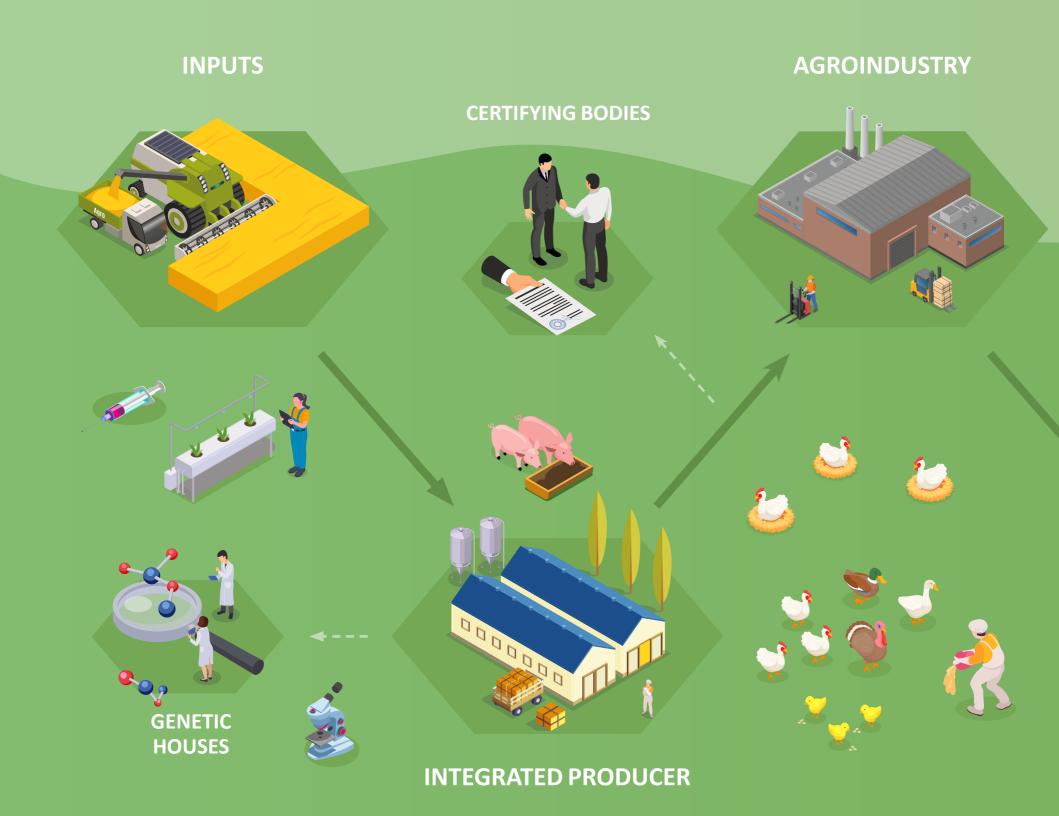
The **transportation** link, which is mainly operated by road and sea, delivers the inputs to the farms, the animals to the slaughterhouses, and the products to the points of sale of both **Brazilian and international markets**, so that end **consumers** may enjoy tasty, healthy, and safe products.

The poultry and pork production chain generates great wealth for the Brazilian economy. In 2021, for instance, the Gross Value of Production (GVP) of chicken and pork surpassed **BRL 140 billion**, accounting for **12% of the total agribusiness GVP**. Between 2010 and 2021, the GVP generated by chicken production increased by 54%, while that of pork production increased by 46%.

Furthermore, the Brazilian poultry and pork production sectors not only boost the economy of the entire country – including regions further from the large metropolitan centers – but also generate thousands of jobs where their facilities are located.

Altogether, these sectors generate about 4 million direct and indirect jobs, with 2/3 of the total number of jobs created by the poultry farming industry and 1/3 by the pig farming industry.

### THE GLOBAL VALUE CHAIN



### DOMESTIC AND FOREIGN MARKETS



# THE SECTOR'S COMPETITIVENESS

### POINTS OF EXCELLENCE









Logistics and Infrastructure



Import Tariffs and Trade Agreements



Tax Matters



Legal Insecurity

**OBSTACLES** 

Source: Developed by ABPA

# THE YEAR OF RESILIENCE









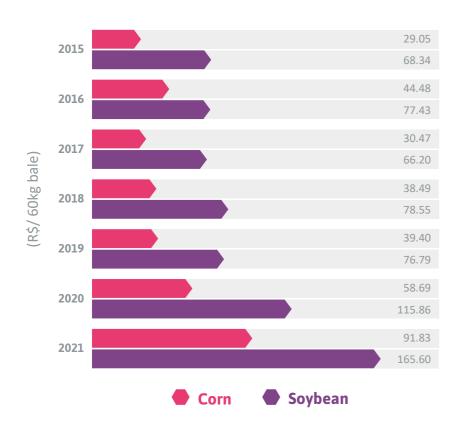






The year of 2021 was a challenging period for the sector. It would be fair to call it "the year of resilience". Shaken by the global economic crisis triggered by the onset of the pandemic in 2020, poultry and pig farmers as well as agribusinesses throughout Brazil did not spare any efforts to keep their operations running.

Faced with a delicate economic environment, our producers not only had to adapt to the new pandemic scenario, but they were also **challenged by historical price spikes of inputs**, which severely affected their production costs and competitive edge.



Source: CEPEA Cepea/Esalq Soy Indicator – Paraná | Corn Indicator Esalq/Bm&Fbovespa

The price of corn and soybean meal, which together account for approximately 70% of farm expenses, reached levels never before witnessed in Brazil. On average, from 2015 to 2021, the price of soy has increased more than 140%. Corn, in turn, showed an even higher leap, exceeding 200%.

Unfortunately, not only the prices of inputs needed for animal nutrition have risen. Climbing costs for rigid and flexible packaging and fuel have also heavily penalized producers, who sometimes had to cope with negative margins in their production.

Amidst the uncertainties that affected domestic production, the export sector was also put to the test. Initially, during the critical period of the pandemic, the pace of global trade became sluggish.

Then, with the subsequent and gradual resumption of business after the lockdown measures, the reopening of global economies generated an unprecedented worldwide imbalance between the supply and demand of ship containers. Cargo ships were redirected to higher demand routes – which do not include Brazil – and this mismatch resulted in skyrocketing maritime freight prices, which more than tripled over this period.

However, even amidst so much hardship, our producers, upholding food security, persevered in their honorable commitment to feed Brazil and the world!

#### **SECTOR PRODUCTION COSTS IN 2021**

### LIVE CHICKEN PRODUCTION COST IN 2021



| Cost Item                             | Composition | Percentage<br>Variation of<br>Cost Items<br>in the Year |
|---------------------------------------|-------------|---|
| Nutrition                             | 75.36%      | 15.96%  |
| Day-Old Chick                         | 13.15%      | 2.08%   |
| Labor                                 | 3.77%       | 0.66%   |
| Depreciation                          | 1.97%       | 0.32%   |
| Cost of Capital                       | 1.62%       | 0.28%   |
| Transportation                        | 1.62%       | - 1.07%   |
| Electricity - Litter - Heating        | 1.55%       | 0.32%   |
| Maintenance - Financial -<br>Funrural | 0.63%       | 0.09%   |
| Miscellaneous - Others                | 0.18%       | 0.03%   |
| Health                                | 0.15%       | 0.00%   |

### **HOG PRODUCTION COST** IN 2021



| Cost Item                             | Composition | Percentage<br>Variation of<br>Cost Items<br>in the Year |
|---------------------------------------|-------------|---|
| Nutrition                             | 81.10%      | 5.51%   |
| Labor                                 | 3.19%       | 0.48%   |
| Maintenance - Financial -<br>Funrural | 3.07%       | - 0.27%   |
| Cost of Capital                       | 3.01%       | 0.32%   |
| Transportation                        | 2.99%       | 0.28%   |
| Depreciation                          | 2.34%       | 0.37%   |
| Miscellaneous - Others                | 2.26%       | 0.14%   |
| Health                                | 1.47%       | 0.24%   |
| Electricity - Litter - Heating        | 0.57%       | 0.16%   |

Source: Embrapa Pork and Poultry, 2021

### SECTORAL PRESENCE: NATIONAL EXPANSION









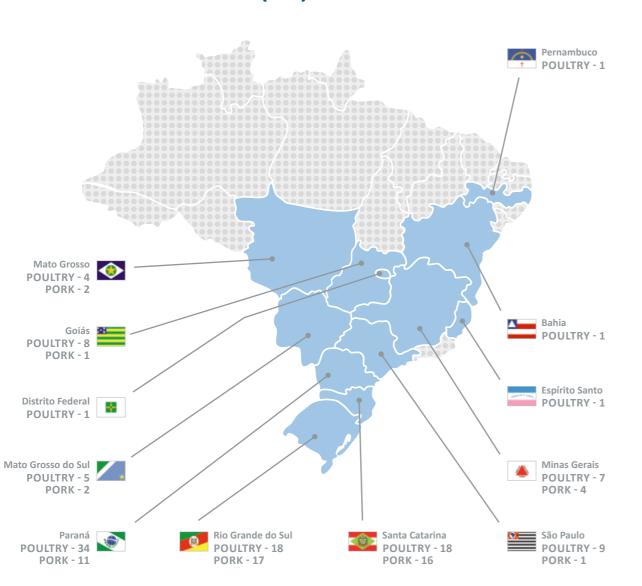








# LOCATION OF ABPA ASSOCIATED SLAUGHTERHOUSES UNDER THE FEDERAL INSPECTION SERVICE (SIF)



Our members account for more than

85% of the total pork production

90% of the total poultry production

in Brazil and they also account for more than

95% of the exports of the sector!

<sup>\*</sup>Number of poultry and pork SIFs per UF (State or 'Federative Unit')

#### A JOINT PUBLIC-PRIVATE WORK

With regard to the quality and sanitary assurance of animal products in Brazil, the Ministry of Agriculture, Livestock and Supply (MAPA) is responsible for the federal inspection through the Federal Inspection Service (SIF), which ensures the interstate and international trading of products with the SIF certificate.

Therefore, establishments wishing to market throughout the country or to export, must have a SIF number and be registered with the Department of Inspection of Animal Products (DIPOA/MAPA), which is the central and competent agency for the inspection of animal products in the country. The agency is also responsible for the development of government action guidelines for the inspection and oversight of these products.

The management of the Federal Inspection System and the automation of work processes are currently carried out by the Management Information System of the Federal Inspection Services (SIGSIF), a system that enables the compilation, analysis, and dissemination of the large amount of data routinely generated in the production and inspection of animal products in SIF-registered establishments, transmitting information about slaughter, production, marketing, incoming raw materials, analyzed labels, health certificates and animal movement permits, thereby being a resource that enables the control of processes and standardization of procedures, and which has become essential in supporting decision-making, identifying bottlenecks, and allocating resources.

Internationally recognized and a reference in quality and health assurance, **the SIF Seal**, which is used by thousands of Brazilian establishments that produce the most diverse proteins – and of which more than 160 poultry and pork establishments are ABPA members – **certifies the safety of animal products from Brazil and ensures reliability to the more than 180 countries to which Brazil exports**. The SIF Seal is essential to safeguard our position as one of the leading global food exporters.



Source: Ministry of Agriculture, Livestock and Supply (MAPA)



#### PRODUCER-INDUSTRY INTEGRATION: UNION FOR COMPETITIVENESS AND QUALITY

#### INTEGRATED PRODUCTION SYSTEM

"Win-Win" Partnership



#### **PRODUCTION STANDARD QUALITY HEALTH CONTROL**



#### **IINTEGRATED PRODUCER**

Responsible for the infrastructure, management, and animal breeding.

#### **AGROINDUSTRY**

The Agroindustry provides inputs, animals, technical management, and the compensation of integrated producers.

Law no. 13,288

The **integration model** is one of the traditions of the Brazilian poultry and pork industry. Implemented in Brazil in the 1970s, this model was one of the main strategies responsible for the exponential growth in activities, be it in the domestic or foreign market.

The concept underpinning this partnership model is relatively simple. The agroindustry provides inputs and technical management, ensures the supply of animals and compensates producers who, in turn, are responsible for animal management and the infrastructure required for raising the animals.

The achievements resulting from this model are amazing! The establishment of production standards became more effective with the integrated approach. Quality management and health control have increased efficiency levels and made Brazil a benchmark for the international market.

With production under full control, the production management system was able to segment the market expectations, achieving more international competitiveness in these Brazilian sectors.

This "win-win" relationship was legally guaranteed by Law No. 13,288 of 2016, the so-called Integration Law. The legislation established rules and created regulatory bodies for the industry.

Consequently, this integrated relationship, which prevails in 90% of the country's poultry and pork production systems, has further reinforced quality, health, and sustainability, ensuring that Brazilian producers can play their role in upholding food security in Brazil and in the world.





















# AN INDUSTRY THAT IS SUSTAINABLE BY NATURE

The Brazilian poultry and pork industries have some essential allies that make their chains naturally sustainable.

The wide availability of water and land added to a favorable climate are some of them! These natural resources provide the appropriate supply of agricultural inputs and generate a lower demand for energy consumption in production systems, in addition to enabling good animal health and welfare conditions.

The partnership spurred by the Producer-Industry Integration System, widely prevalent in the sector, also significantly impacts social sustainability, by promoting a stable flow of income to small farmers with a noticeable influence on their quality of life. The social and economic development of the producing regions where our agroindustries are located bears witness to the markedly social role of the Brazilian poultry and pork industries.

The Brazilian environmental legislative framework, which is very strict, ensures control over the use of natural resources and the proper preservation of nature, without hindering the production of affordable foodstuffs, thereby being a key element of sustainable development.

On the private side, the corporate approach to dealing with natural resources and managing their environmental impact is increasingly relevant to society at large. Therefore, transparency and compliance are crucial points for the reputation and reliability of Brazilian poultry, egg, and pork agribusinesses, which are increasingly incorporating sustainability into their business strategies.

In this context, ABPA was one of the few entities to be awarded the "Partner Association of the More Integrity Seal 2021/2022" – a prize organized by the Ministry of Agriculture to encourage sectoral transparency, acknowledging integrity practices aimed at social responsibility, environmental sustainability, and ethics. Three ABPA member companies were also awarded with the More Integrity Seal!



#### **ESG**

1111

"ESG" (Environmental, Social and Governance) initiatives are increasingly being used to assess the impacts and performance of companies in the areas of environment, society, and governance, as well as to manage investment risks. This is why it is important to make sure that even the smallest suppliers are committed to the initiatives taken on by their clients.

ABPA has sought to act throughout the poultry and pork value chain, promoting initiatives that make sustainable practices feasible.

#### ABPA INCENTIVE PROGRAM TO SUSTAINABLE PRACTICES

In 2021, ABPA inaugurated the ABPA Incentive Program to Sustainable Practices, an initiative that follows the guidelines established by the United Nations (UN) Sustainable Development Goals (SDGs) and is aligned with the sectoral purpose of promoting food security and social development by optimizing the use of resources and respecting quality standards and the environment.

Within the scope of the program, ABPA launched a guide for the implementation of photovoltaic power systems in rural properties. The material was produced in partnership with the Brazilian Photovoltaic Solar Energy Association (ABSOLAR) and provides information on points of attention, payback, lines of financing, and others.

On another front, ABPA has made available a guide to its members with the complete framework of environmental legislation that governs the activities of poultry and pork production in Brazil.

Produced in electronic format, the 53-page booklet brings together 24 environmental acts, including normative instructions, laws, and other rules, which deal with topics such as livestock waste, the Rural Environmental Registry (CAR), air quality, industrial effluents, soil quality, environmental licensing, among others. The guide was introduced and distributed along with a guidance class.

In addition to the Guides for the Implementation of Solar Energy and Environmental Legislations, the ABPA Incentive Program to Sustainable Practices will also include other topics that involve the development of informational and guidance materials, courses, and other actions focusing on CO2 emissions, water use, among other themes.

The program aims to integrate and democratize sustainable practices throughout the poultry and pork production chain. This incentive is materialized through education, such as the offering of manuals, online courses (via ABPA Academy and the Integrated Family Program), among other actions.

Ricardo Santin
President of ABPA







### KEEPING TRACK OF THE SUSTAINABLE DEVELOPMENT GOALS

Companies in the agricultural and livestock sector are increasingly challenged to demonstrate their actions in favor of sustainability, and the environmental pillar is one of the most relevant dimensions. But there is more! As food producers and stakeholders of a long chain that involves animals, other sector-specific SDGs fall within the scope of the national poultry and pork production industry!



### Visit the website to learn more! GOOD FOOD FOR THE PEOPLE AND THE PLANET







### SUSTAINABILITY IS ENVIRONMENTAL PROTECTION

### ONE OF THE STRICTEST ENVIRONMENTAL LEGISLATIONS IN THE WORLD!

Environmental regulations emerged to discipline the use of natural resources and they may be considered the main instrument for accomplishing environmental protection in Brazil. Brazilian environmental legislation is one of the most complete and advanced set of rules in the world and it is aimed at protecting the environment and reducing the impacts of activities which depend on natural resources to a minimum level, hence, compliance with it is of interest to both individuals and corporations.

To this end, the **National Environmental Policy Law** (PNMA) was created, enacted by Law 6,938/81, and regulated by Executive Order 99,274/90, which establishes the **National Environmental System** (SISNAMA). The Law is responsible for protecting and improving the quality of the environment in the country.

SISNAMA is constituted by the agencies and entities of the Federal government, States, the Federal District, Territories, Municipalities and foundations established by the Public Powers, and its Superior Agency is the **National Environment Council** (CONAMA), a consultative and advisory body for the enforcement of inspections and rules set forth by the PNMA.

### **BIOSECURITY AND ONE HEALTH**



















Populational growth, rapid urbanization, increasing globalization, and climate change have deepened the interdependence between human and animal health.

By recognizing the importance of sustainable animal production, ABPA encourages practices aimed at human health, food safety, animal health and welfare, and actions to mitigate the environmental impact of the activities of its members.

#### SPECIAL GROUP FOR THE PREVENTION **OF AVIAN INFLUENZA (GEPIA)**

Brazil is one of the few countries in the world free from Avian Influenza.

ABPA continues to work tirelessly on prevention campaigns, since the disease has become a risk as it ravages the world with exponential rates of dissemination.

There were a number of actions: consolidation of operations under the Biosecurity Normative Instruction and Registration of Establishments, revisions of manuals and recommendations for receiving audit visits, survey of PPE requirements in the event of an outbreak, survey of financial resources available in defense funds for health emergencies in the states, and continuous dialog with the Coordination Agency of Animal Health Emergencies of the Ministry of Agriculture, Livestock and Supply, among others.

ABPA has also been focusing on revising International Animal Health Certificates for exports of poultry meat products and poultry genetic material.

Prevention campaigns continue to be widely publicized, with materials such as folders and videos, which are always featured on ABPA's social networks and websites.



See more at instagram.com/abpa brazil/



Preventive measures such as these are fundamental as they support global concerns around the enormous challenge that the containment of Avian Influenza has proven to be!

#### SPECIAL GROUP FOR THE PREVENTION **OF AFRICAN SWINE FEVER (GEPESA)**

Brazil is free from African Swine Fever and the maintenance of this status is a sectoral priority.

The recent events of disease infection in European, Asian, and African countries, as well as in Haiti and the Dominican Republic, highlight the **importance of prevention actions**, which are already underway in several countries of the Americas.

In Brazil, the work has involved actions to reinforce border protection, sector support for the provision of kennels and sniffer dogs for the surveillance of animal products contained in luggage coming from overseas, and legislative support to increase penalties for the illegal transportation of products.

ABPA has also contributed with suggestions for updating regulatory processes, organizing training sessions and webinars addressing preventive measures, and developing educational and advertising materials, with the purpose of drawing the attention to the prevention of the disease.





#### PPA AMÉRICA (ASF AMERICA)

By means of the prevention group PPA América (PPA is the Spanish acronym for African Swine Fever),

ABPA and 20 other national organizations from 18 Latin American countries work together to devise prevention strategies for African Swine Fever (ASF).

Promoting aligned efforts to prevent the entry of the disease in the continental area of the Americas is one of its key actions. In addition to Brazil, the group currently has representatives of the pork production sector from the following countries: Argentina, Bolivia, Chile, Colombia, Costa Rica, El Salvador, Ecuador, United States, Guatemala, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Dominican Republic, Uruguay, and Venezuela.



#### STRATEGIC PLAN FOR BRAZIL FREE OF **CLASSICAL SWINE FEVER**

ABPA worked closely with the Ministry of Agriculture, Livestock and Supply (MAPA) on the Strategic Plan for rendering Brazil Free of the Classical Swine Fever (CSF), whose objective is to eradicate the disease in the non-free zone of Brazil, focusing on reducing losses in the production system and reaping commercial benefits by virtue of the health status of a disease-free country.

The investments for the execution of the pilot project, which involves vaccination against CSF in the state of Alagoas, come from a public-private partnership. The first stage of the pilot project took place in 2021 and around 112,000 pigs were vaccinated, distributed among more than 7,000 rural properties in the state.



The CSF Free Zone in Brazil, where vaccination of animals is not allowed, has its status recognized by the World Animal Health Organization (OIE). This zone concentrates more than 95% of the entire national pork industry and is responsible for all Brazilian exports of pork meat and its products.

Currently, the CSF Free Zone in Brazil includes 15 states and the Federal District (RS, SC, PR, MG, SP, MS, MT, GO, RJ, ES, BA, SE, TO, RO and AC) and these are areas that have not had a single case of CSF since January 1998!

The boundaries between CSF-free and non-CSF-free zones are protected by natural barriers and surveillance stations, where surveillance and risk mitigation procedures are continuously adopted to prevent the introduction of the disease.

#### **CHANGE OF HEALTH STATUS FOR FOOT-AND-MOUTH DISEASE**

In May 2021, the World Organisation for Animal Health recognized the states of Acre, Paraná, Rio Grande do Sul, Rondônia, as well as 14 additional cities in Amazonas state and 5 in Mato Grosso state. as FMD-free areas without vaccination.

This great achievement of the sector, in addition to increasing the possibility of opening markets for international trade, ratifies the efforts made by the public and private sectors in Brazil to promote the health control of our herds, demonstrating the high health standards of Brazilian livestock.





















### EXPLAINING THE SECTOR



### REAL INFORMATION AGAINST FAKE NEWS!

Those who work in the sector always come across comments, including fake news, challenging the quality of poultry and pork products in Brazil.

Therefore, ABPA has prepared a set of questions and answers about myths and truths involving our sector.

Use it freely!

#### 1. DOES PORK HAVE A HIGH CONTENT OF FAT?

As with any meat, the fat content depends on the cut, and pork with a high fat content belongs to the past! The average percentage of fat content in pig carcasses was reduced from 54% in the 1980s to 22% today.

Moreover, 70% of the animal's fat is found outside the meat, that is, below the skin (bacon). Only 28% of the fat is between the muscles, and 2% inside the muscles, which gives flavor and tenderness to the meat.

#### 2. CAN PORK MEAT TRANSMIT DISEASES?

The belief that consuming pork meat may lead to health problems emerged at a time when pigs were raised freely, without health control measures. However, the current industrial farms rely on proper management and inspection systems, supplying completely safe pork meat.

### 3. DO CHICKEN MEAT, PORK, AND EGGS EXPORTED BY BRAZIL CAUSE DEFORESTATION IN THE AMAZON?

The production of poultry and pork products in Brazil is mainly carried out in the South, Southeast, and Central-West regions. Consequently, Brazilian poultry and pork proteins are exported from these regions, which are outside the Amazon biome.

All ABPA members' facilities are located outside the Amazon biome, and they also maintain permanent programs for the preservation of affluents and environmental management, in addition to a whole set of measures under sustainability programs.

### 4. ARE GROWTH HORMONES USED IN BROILERS?

This is one of the biggest myths in poultry farming. The use of hormones in production is banned by law, and chicken naturally grow very fast, on average in a period of 42 days, which is not enough time for growth hormones to act.

Currently, with genetic breeding, balanced nutrition, and a controlled environment, it is possible to enable animals to develop quickly, unlike from the past, when it took months.



















#### WHAT IS THE REASON FOR THIS MORE RAPID GROWTH?

Industrial poultry production is based on 4 pillars: genetics, nutrition, management, and health, whose improvements have resulted in better growth rates. Also, the permanent incorporation of technologies and equipment that further improve natural results enables higher productivity levels.

#### 6. HOW IMPORTANT IS THE **NUTRITION OF CHICKEN?**

Science has taught us the nutritional needs of birds at each of their life stages. Based on this knowledge, different types of balanced feeds started to be developed, prepared by specialists who adjusted the nutritional needs of birds. As such, between 3 to 4 types of feed are used during their 42 days of life, and the basic composition is made with corn and soybean meal.

#### 7. HOW DOES GENETICS INFLUENCE THE GROWTH OF BIRDS?

growth, muscle development, nutritional efficiency, among others) are selected and bred in order to genetically pass desirable characteristics to their offspring.

Among their descendants, those showing the desired traits are once again selected and bred. The advantages seen in current genetic lineages result from intensive classical genetic breeding programs. There is no genetic engineering in the development of new lineages, but permanent selection breeding enables the achievement of predetermined goals.

#### WHAT WAS THE GROWTH RATE OF CHICKEN BEFORE AND HOW **MUCH DO THEY GROW NOW?**

In the 1960s, when the industrial production of poultry products started, the birds reached a weight of approximately 2 kg in 80 days and consumed 5.8 kg of food. Currently, birds reach an average weight of 2.6 kg in just 42 days of life and consume 4.6 kg of food. The growth pattern of birds is so fast that a 1-day chick that weighs 50g will weigh approximately 2.5kg in 40 days, meaning a 50-fold growth rate from its initial weight.

Within a flock of birds, those with excellent productive characteristics (fast

# PROTEINS WITHOUT BORDERS

### THE IMPORTANCE OF TRADE AGREEMENTS

In international relations, countries usually establish relationships seeking to strengthen historical, cultural, and commercial ties. In a globalized world – that is, a connected and interdependent world – it is essential to establish **strategic partnerships** between countries and economic blocks.

Building this strategic link requires investments and extensive **technical**, **commercial**, **and diplomatic work** – which, in Brazil, has been performed exceptionally well by the Ministries of Agriculture, Foreign Affairs, and Finance.

The efforts to establish new bilateral sanitary and animal health agreements to support the exports of our products have been gaining momentum. Partnerships with relevant markets are part of the daily agenda of public and private sectors.

However, the good performance of the Brazilian poultry and pork production in international markets is hindered by structural limitations. The competitiveness of these sectors is, in some cases, undermined by Brazil's absence in comprehensive trade agreements.

By means of the Mercosur bloc, Brazil benefits from only eleven trade agreements, which involve just fourteen countries – and unfortunately, none of these agreements which are already in force, grant favorable tariffs for Brazilian poultry and pork meat, eggs, and genetic material. Consequently, the sector is exposed to high import tariffs, including the main markets where the country operates, which significantly affects Brazil's competitive edge in foreign markets.

For comparative purposes, our Chilean neighbors have signed 30 trade agreements, which encompass the impressive number of 70 countries, including the largest economies and consumer markets in the world!

Bringing into force agreements such as the Mercosur and the European Union and entering into agreements with countries such as Canada, South Korea, Vietnam, Indonesia, and Singapore is extremely important to enable a greater integration of Brazil in global value chains and make our industries more competitive in the overall scenario.

Sharpening the competitive edge of our products does not yield positive results for Brazil only. All nations around the globe that currently rely on our production will also benefit. It is a partnership in favor of complementarity through the supply of healthy, high-quality food in sufficient volumes, safeguarding food security for the population.



#### Agreements in Negotiation by Brazil via Mercosur:





















### THE SECTORAL PROJECT

In order to promote chicken, duck, and pork meat, as well as eggs and poultry genetic material produced by Brazil in international markets, ABPA has developed a Sectoral Project through a partnership agreement with ApexBrasil, which includes the following international brands: Brazilian Chicken, Brazilian Pork, Brazilian Egg, Brazilian Breeders, and Brazilian Duck.

















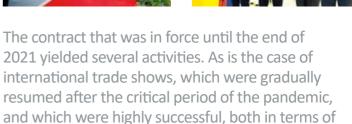
By participating in trade shows, workshops, and other special trade promotion actions, the projects highlight the attributes of these production sectors - such as quality, health status, and production sustainability - and demonstrate the value of internationally oriented brands, fostering new business for Brazilian exporters. Currently, around **60 companies** take part in the projects.

In October 2021, ABPA and ApexBrasil renewed this agreement, which will be in force until 2023 and will include technical mentoring and support for image campaigns, workshops with stakeholders, and special actions at trade shows held in various target markets for the exporting sector of the proteins supported by the sectoral projects.

The prospects for **business resulting** solely from actions held at large food trade shows supported by the agreement **exceed USD 3.5 billion**, according to ABPA projections and based on agreements previously signed with ApexBrasil.



execution and attendance.







At **Gulfood 2021**, in Dubai, more than 2,600 shawarmas (typical sandwich of the region) and 600 omelets were served in the food court built to receive clients and potential importers of the exhibiting agroindustries. This event alone reached a forecast of USD 130 million in business.



Another example was **Anuga 2021**. During the five days of the trade show in Germany, business deals worth USD 34.8 million were generated, with a forecast for the following 12 months amounting to USD 490.2 million. In order to carry out the promotional action, ABPA had a whole area covering more than 270 square meters, which housed meeting rooms, in addition to a large gastronomic space, serving traditional dishes with the proteins produced by the sector.

















In China, the main importer of chicken and pork meat from Brazil, two actions were performed in trade shows. One of them was at the **Sial China 2021**, one of the biggest events in the food industry in Asia, in which an exclusive space was organized, where hundreds of visitors interested in the Brazilian animal protein market were welcomed. Institutional information was provided through videos and QR Coded materials, in Mandarin, at the ABPA stand.



Another action was the **China International Import Expo (CIIE)**, the main trade show held by the Chinese Government, where ties with importers and authorities in the Asian market were strengthened and the key attributes of the sector were advertised through electronic materials. ABPA also bolstered the participation of the Brazilian production sector during the **China Chamber of Commerce of I&E of Foodstuffs, Native Produce and Animal By-Products (CFNA)**, which is the official Conference of the CIIE.





























## INTERNATIONAL SECTORAL CAMPAIGNS

See the campaigns promoted by sectoral projects in 2021:

#### **TOKYO OLYMPIC GAMES**

The quality of the Brazilian animal proteins stood out in Shibuya, a neighborhood in Tokyo, during the Olympic Games. ABPA, in partnership with ApexBrasil, spearheaded a campaign focused on the image of sector, which featured a 10-meter-tall projection screen, located at Shibuya MODI Mall, one of the busiest commercial hubs in the neighborhood - which is their main commercial and financial district.



The campaign highlighted attributes such as the quality and flavor of chicken, pork, and eggs **made in Brazil**, with the projection of an animation that highlighted the colors, flavor, and warmth of a freshly prepared dish, and made the audience's mouth water because of the steam coming off the hot dish in the video. The campaign's message also reinforced the nearly four-decade relationship between the Brazilian poultry industry and the Japanese market – one of the longest-lasting stories in Brazil's agribusiness. The campaign lasted 15 days between July and August 2021.











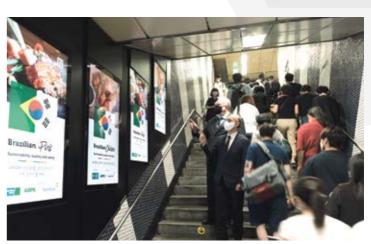
During the month of July 2021, the ABPA & ApexBrasil partnership promoted an important campaign on the sector's image in South Korea, highlighting the qualities of Brazilian poultry and pork meat. According to information from the Brazilian Embassy in Seoul, this was the most prominent campaign on image ever held to promote Brazilian products in the South Korean market.

**ACTION ON PUBLIC TRANSPORTATION IN SOUTH KOREA** 

Altogether, there were **362** screens spread across the **17** busiest subway stations and bus terminals in the South Korean capital (Seoul) — as in the case of the famous Gangnam Station — a neighborhood known for the viral clip Gangnam Style, by Psy. In addition to visual communication, the campaign strategy also included promotional posts on Facebook and Instagram aimed at the population of Seoul.

In addition to ABPA and ApexBrasil, the Ministry of Agriculture, Livestock and Supply (MAPA) and the Brazilian Embassy in Seoul were partners in this endeavor.











362 screens

17
subway
stations and
bus terminals

POSTs on social networks























#### GOOD FOOD FOR THE PEOPLE AND THE PLANET

With an eye toward sustainability, ABPA launched the "Good Food for the People and the Planet" campaign in 2021, an international action to demonstrate the commitments of the poultry and pork industries in Brazil to preserving the environment.

Translated into **five languages** (English, Mandarin Chinese, German, Spanish, and French), the campaign sheds light on the characteristics of the Brazilian poultry and pork industry, located outside the Amazon biome, with its own environmental aspects and use of resources, **and ranked as one of sectors with the lowest rates of environmental impact when compared to global peers**. The operations of the Brazilian poultry and pork industry are also in line with the United Nations (UN) Sustainable Development Goals (SDGs).



See more at www.abpa-br.org/ sustainability





80%

of the Brazilian production
of pork and chicken meat is
concentrated in the

### **SOUTH AND SOUTHEAST**

regions, on average more than

2,000 km

away from the Amazon region.























### **OUR INTERNATIONAL SOCIAL NETWORKS**

Visit and like the social pages of the Sectoral Projects organized by the ABPA & ApexBrasil partnership!

#### **GLOBAL NETWORKS**





















### Weibo

weibo.com/brazilabpa

### WeChat

ABPA Brazil

### Douiyn

v.douyin.com/eUT8mB2/

#### Bili Bili

space.bilibili.com/397851049



**ACTION AGAINST FAKE OFFERS** 

measures.

which affect the Brazilian poultry and pork exports.

ABPA and ApexBrasil launched an international campaign in 2021 to alert importers and potential clients against cases of fraud and counterfeit sales,

The campaign featured **videos** in Portuguese, English, Arabic, French, Korean, and Mandarin Chinese which provide detailed information on how to verify alleged sellers before entering into contracts and making payments. The

verification of data available at ABPA and diplomatic offices is one of the

The campaign was promoted through social networks, direct channels to

stakeholders in strategic markets for Brazilian exports, and by working with

Brazilian Embassies around the world, with the support of the Agribusiness

Promotion Department under the Ministry of Foreign Affairs.

#### Check out the video



## SIAVS 2022: OPPORTUNITIES FOR THE SECTOR

From August 9 to 11, 2022, ABPA will hold the International Poultry and Pork Industry Exhibition (SIAVS),

the largest technical, political, and commercial event for the poultry and pork production industry in Brazil.



As the main meeting for production chains, SIAVS 2022 will be even larger than its previous edition, held in 2019. Its **trade show area grew by 25%**, with new exhibition areas being added to the space traditionally occupied by the event.

In addition to the excellent business opportunities, SIAVS stands out for its political leverage. With the presence of national and state leaders from all over the country, authorities from the executive and legislative branches are also expected to attend, broadening the role of the event as the main forum for discussing the industry future direction.





#### **CHECK THE 2019 SIAVS FIGURES**



+ 20,000 visitors



+ 170 exhibitors



+ 100 speakers



visitors from **50** countries



**2,400**Conference attendees





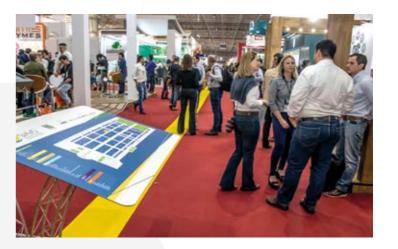
An event to showcase and promote the sector, SIAVS will also host a series of initiatives in partnership with ApexBrasil, bringing together foreign journalists, potential importers, and opinion makers of the target markets for poultry and pork products.

In 2019, the event received more than 20,000 visitors from 50 countries and had more than 170 exhibitors. In the dozens of conference rooms, presentations made by more than 100 speakers from Brazil and from other countries were delivered to 2,400 conference attendees.

See more at www.siavs.com.br/en

























## **BRAZILIAN POULTRY** AND PORK INDUSTRIES

## **IN NUMBERS**

**CHICKEN** MEAT



**PORK** 



TURKEY MEAT



**Production:** 



14.329 Million MT



**Gross Production Value:** 

R\$ 108.9 Billion

**Gross Production Value:** 

**4.701** Million MT

R\$31.3 Billion

**Production:** 

**Exports:** 



**1.137** Million MT

us\$ 2.6 Billion FOB

We export to

**86** countries

Consumption per Capita:



**16.7** kg per person



**Exports:** 



**4.610** Million MT

us\$ 7.6 Billion FOB

We export to

**151** countries

Consumption per Capita:



**45.56** kg per person

**Production:** 



Thousand MT

**Exports:** 



us\$ 110.5 Million FOB

We export to



**69** countries

Consumption per Capita:

**0.5** kg per person







# DUCK AND OTHER POULTRY MEAT



**EGGS** 



POULTRY GENETIC MATERIAL



2





**5,083** MT

**Exports:** 



3,476 MT

us\$ 10.7 Million FOB



We export to

**39** countries

Consumption per Capita:



**0.00754** kg per person

**Production:** 



**54.973** Billion Units

**Exports:** 



**11,346** MT

us\$ 18.0 Million FOB



We export to

**82** countries

**Consumption** *per Capita*:



**257** units per person

**Exports:** 



**15,691** MT

us\$ 147.7 Million FOB



We export to

**69** countries



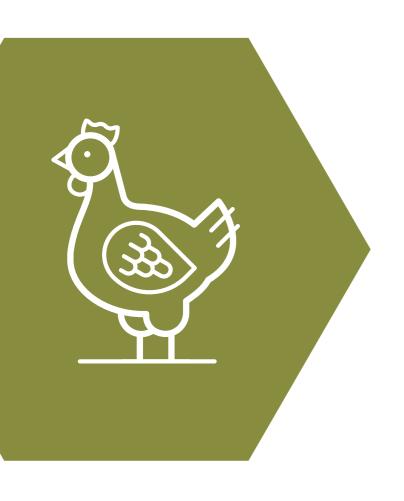






Source: ABPA/SECEX





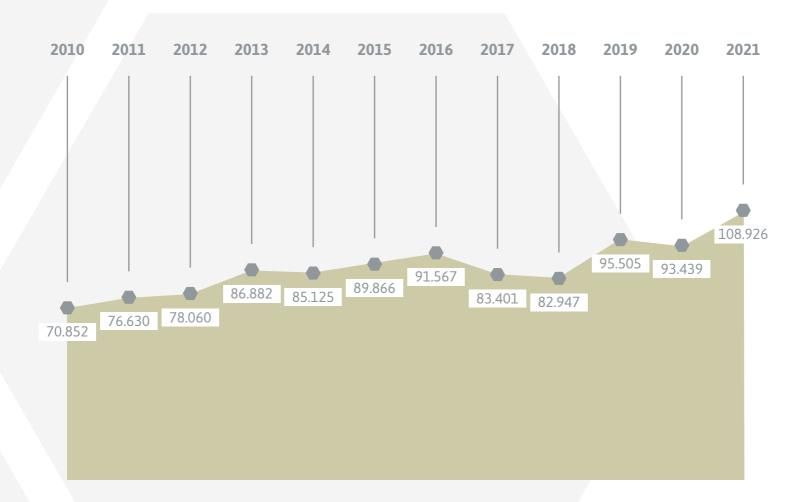
# CHICKEN MEAT



## **BRAZILIAN PRODUCTION**

### **GROSS PRODUCTION VALUE**

(Billion BRL)



# BRAZILIAN CHICKEN MEAT PRODUCTION (1,000 MT)

2010





12,230













|   | 2011 | 13,058 |
|---|------|--------|
|   | 2012 | 12,645 |
|   | 2013 | 12,309 |
|   | 2014 | 12,691 |
|   | 2015 | 13,140 |
| 2 | 2016 | 12,900 |
|   | 2017 | 13,050 |
|   | 2018 | 12,855 |
|   | 2019 | 13,245 |
|   | 2020 | 13,845 |
|   | 2021 | 14,329 |

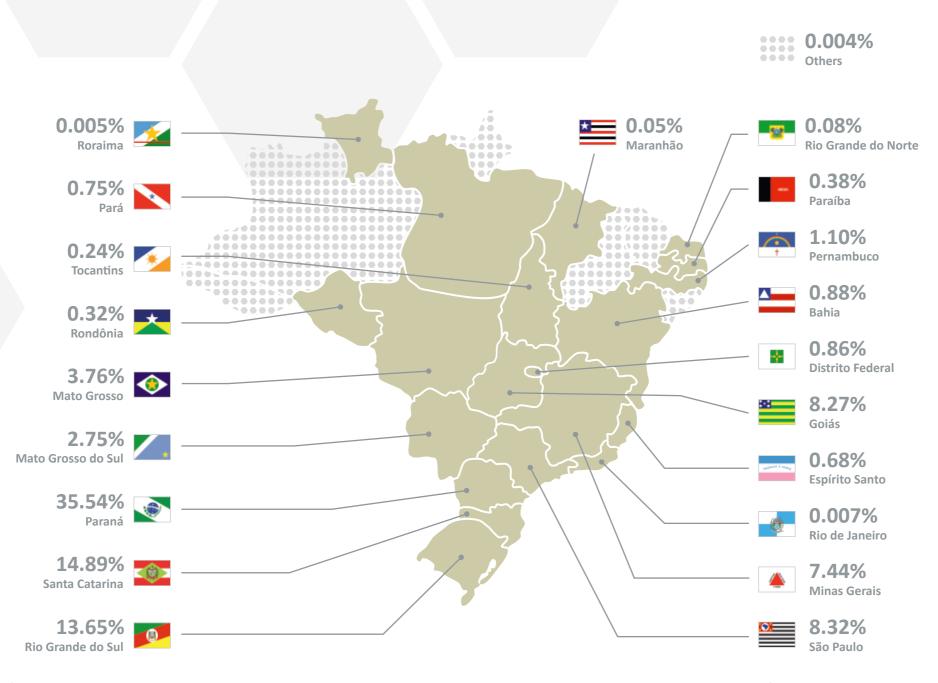
Source: ABPA

## PLACEMENT OF BREEDERS (Heads)

| 2010 | 46,556,070 |
|------|------------|
| 2011 | 50,043,524 |
| 2012 | 46,545,837 |
| 2013 | 46,142,775 |
| 2014 | 49,333,326 |
| 2015 | 50,704,776 |
| 2016 | 50,524,652 |
| 2017 | 50,182,696 |
| 2018 | 48,426,232 |
| 2019 | 51,526,181 |
| 2020 | 55,334,975 |
| 2021 | 55,632,929 |

Source: ABPA

# CHICKEN SLAUGHTERING BY FEDERAL UNIT IN 2021



<sup>\*</sup>Slaughtering under Federal Inspection

Source: Ministry of Agriculture, Livestock And Supply

### DESTINATION OF BRAZILIAN CHICKEN MEAT PRODUCTION IN 2021

# CHICKEN MEAT PER CAPITA CONSUMPTION (kg per person)









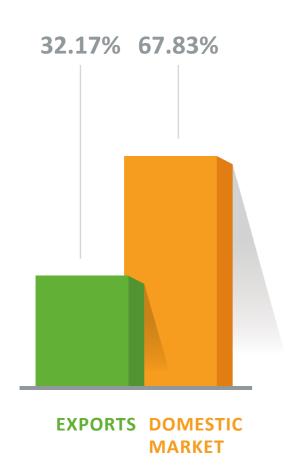












|      | 2010 | 44.09 |
|------|------|-------|
|      | 2011 | 47.38 |
|      | 2012 | 45.00 |
|      | 2013 | 41.80 |
|      | 2014 | 42.78 |
|      | 2015 | 43.25 |
| Year | 2016 | 41.10 |
|      | 2017 | 42.07 |
|      | 2018 | 41.99 |
|      | 2019 | 42.84 |
|      | 2020 | 45.27 |
|      | 2021 | 45.56 |

Source: SECEX/ABPA

Source: ABPA

## **WORLD MARKET**

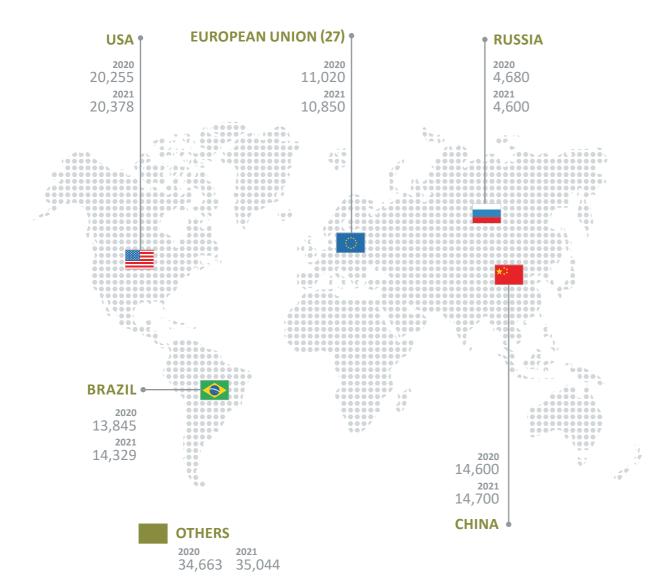
### **WORLD CHICKEN MEAT MARKET**

(1,000 MT)

#### **PRODUCTION**

Total

**2020:** 99,063 | **2021:** 99,901



| EXPORT              | 2020  | 2021  |
|---------------------|-------|-------|
| Brazil              | 4,231 | 4,610 |
| USA                 | 3,376 | 3,367 |
| European Union (27) | 2,033 | 1,780 |
| Thailand            | 941   | 930   |
| Turkey              | 440   | 470   |
| Others              | 2,043 | 1,932 |

Source: USDA/ABPA

| IMPORT              | 2020  | 2021  |
|---------------------|-------|-------|
| Japan               | 1,005 | 1,050 |
| Mexico              | 842   | 930   |
| China               | 999   | 785   |
| European Union (27) | 663   | 615   |
| United Kingdom      | 664   | 625   |
| Others              | 6,538 | 6,489 |

Source: USDA/ABPA Source: USDA

## **BRAZILIAN EXPORTS**

### **BRAZILIAN EXPORTS OF CHICKEN MEAT (Historical Series)**

**NCM Codes of Chicken Meat:** 0207.11.00, 0207.12.00, 0207.13.00, 0207.14.00, 0210.99.00, 0210.99.11, 1602.32.10, 1602.32.20, 1602.32.30 and 1602.32.90.



**Volume** (1,000 MT) Revenue (Million US\$)















## **BRAZILIAN CHICKEN MEAT EXPORTS**

2020 x 2021 (MT)

|       |           | WHOLE     |          |           | CUTS      |          |        | PROCESSED |          |  |
|-------|-----------|-----------|----------|-----------|-----------|----------|--------|-----------|----------|--|
|       | 2020      | 2021      | Var. (%) | 2020      | 2021      | Var. (%) | 2020   | 2021      | Var. (%) |  |
| JAN   | 80,099    | 75,363    | (5.91)   | 221,475   | 190,551   | (13.96)  | 6,633  | 6,896     | 3.97     |  |
| FEB   | 89,986    | 86,488    | (3.89)   | 234,354   | 234,034   | (0.14)   | 8,056  | 8,201     | 1.81     |  |
| MAR   | 91,411    | 90,065    | (1.47)   | 233,199   | 274,059   | 17.52    | 7,408  | 8,079     | 9.06     |  |
| APR   | 91,996    | 87,710    | (4.66)   | 224,465   | 272,461   | 21.38    | 6,666  | 8,821     | 32.34    |  |
| MAY   | 99,945    | 99,029    | (0.92)   | 269,423   | 281,074   | 4.32     | 7,704  | 10,071    | 30.72    |  |
| JUN   | 86,058    | 88,473    | 2.81     | 232,489   | 271,753   | 16.89    | 6,121  | 7,492     | 22.39    |  |
| JUL   | 87,854    | 92,962    | 5.82     | 246,515   | 295,115   | 19.71    | 7,603  | 9,131     | 20.09    |  |
| AUG   | 93,003    | 79,972    | (14.01)  | 243,620   | 266,739   | 9.49     | 7,378  | 8,610     | 16.69    |  |
| SEP   | 79,643    | 86,702    | 8.86     | 235,814   | 297,159   | 26.01    | 7,646  | 9,401     | 22.95    |  |
| ОСТ   | 78,795    | 90,441    | 14.78    | 213,437   | 267,279   | 25.23    | 8,545  | 10,175    | 19.07    |  |
| NOV   | 89,256    | 75,679    | (15.21)  | 232,442   | 225,167   | (3.13)   | 7,426  | 8,447     | 13.74    |  |
| DEC   | 100,697   | 89,183    | (11.43)  | 247,003   | 289,536   | 17.22    | 10,245 | 8,189     | (20.06)  |  |
| TOTAL | 1,068,742 | 1,042,068 | (2.50)   | 2,834,237 | 3,164,927 | 11.67    | 91,431 | 103,514   | 13.22    |  |





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|------------------------|---------------|
| $\langle \blacksquare$ |               |
|                        | $\mathcal{A}$ |













|       | SALTED  |         |          | SAUSAGES AND<br>SIMILAR PRODUCTS |         |          | TOTAL     |           |          |
|-------|---------|---------|----------|----------------------------------|---------|----------|-----------|-----------|----------|
|       | 2020    | 2021    | Var. (%) | 2020                             | 2021    | Var. (%) | 2020      | 2021      | Var. (%) |
| JAN   | 8,889   | 10,024  | 12.76    | 6,752                            | 8,808   | 30.44    | 323,847   | 291,642   | (9.94)   |
| FEB   | 10,636  | 11,068  | 4.06     | 5,391                            | 9,015   | 67.23    | 348,423   | 348,806   | 0.11     |
| MAR   | 11,671  | 11,732  | 0.52     | 5,820                            | 12,159  | 108.94   | 349,509   | 396,095   | 13.33    |
| APR   | 10,399  | 16,223  | 56.01    | 9,806                            | 10,562  | 7.70     | 343,331   | 395,777   | 15.28    |
| MAY   | 10,930  | 12,378  | 13.26    | 11,473                           | 11,762  | 2.51     | 399,475   | 414,314   | 3.71     |
| JUN   | 8,811   | 17,706  | 100.96   | 8,508                            | 12,034  | 41.44    | 341,988   | 397,458   | 16.22    |
| JUL   | 14,404  | 14,821  | 2.89     | 8,321                            | 12,401  | 49.03    | 364,697   | 424,430   | 16.38    |
| AUG   | 11,828  | 13,549  | 14.54    | 6,614                            | 11,025  | 66.70    | 362,444   | 379,896   | 4.82     |
| SEP   | 11,712  | 12,680  | 8.27     | 10,191                           | 12,562  | 23.26    | 345,007   | 418,504   | 21.30    |
| ОСТ   | 10,584  | 16,182  | 52.89    | 8,423                            | 13,026  | 54.65    | 319,785   | 397,103   | 24.18    |
| NOV   | 11,948  | 13,580  | 13.66    | 9,673                            | 11,918  | 23.21    | 350,745   | 334,791   | (4.55)   |
| DEC   | 11,201  | 10,538  | (5.92)   | 12,642                           | 13,580  | 7.42     | 381,786   | 411,026   | 7.66     |
| TOTAL | 133,013 | 160,480 | 20.65    | 103,614                          | 138,852 | 34.01    | 4,231,038 | 4,609,841 | 8.95     |

Source: SECEX

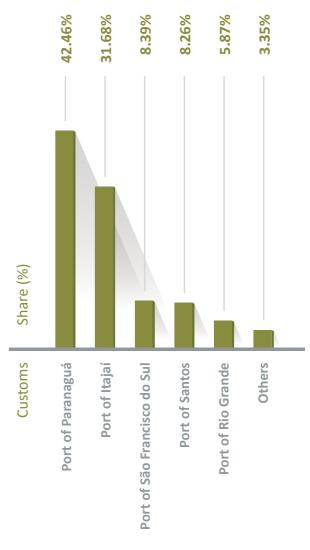


## **BRAZILIAN CHICKEN MEAT EXPORTS**

# BY FEDERAL UNIT IN 2021

## 0.41% Others 4.81% 2.08% Mato Grosso 1.09% Distrito Federal 4.29% Mato Grosso do Sul 0.21% 40.38% Paraná Espírito Santo 22.95% 3.26% Santa Catarina **Minas Gerais** 15.79% 4.74% Rio Grande do Sul São Paulo

# BY CUSTOMS IN 2021



Source: SECEX Source: SECEX

# BRAZILIAN CHICKEN MEAT EXPORTS BY PRODUCT AND SHARE BY REGION IN 2021

**SHARE** (%)















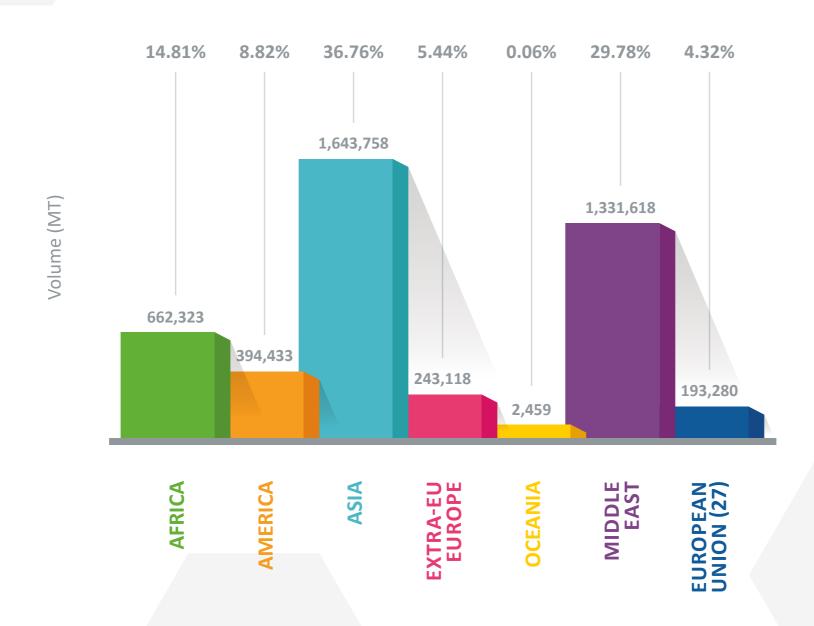




| CHICKEN MEAT               |  |        |         |        |                    |         |                |                        |
|----------------------------|--|--------|---------|--------|--------------------|---------|----------------|------------------------|
| PROCESSED — 2.32% — SALTED |  | AFRICA | AMERICA | ASIA   | EXTRA-EU<br>EUROPE | OCEANIA | MIDDLE<br>EAST | EUROPEAN<br>UNION (27) |
| 3.59%  WHOLE — 23.31%      |  | 4.29%  | 13.76%  | 9.95%  | 36.58%             | 0.04%   | 3.17%          | 32.20%                 |
| 23.31/0                    |  | -      | 0.21%   | -      | 30.06%             | -       | 0.02%          | 69.71%                 |
|                            |  | 15.06% | 2.94%   | 5.07%  | 0.07%              | 0.17%   | 76.62%         | 0.07%                  |
| CUTS —<br>70.79%           |  | 15.83% | 11.03%  | 49.94% | 4.94%              | 0.02%   | 16.74%         | 1.50%                  |
|                            |  |        |         |        | 1                  |         |                | I                      |
|                            |  |        |         |        |                    |         |                |                        |



# SHARE BY REGION AND IMPORTING COUNTRIES OF BRAZILIAN CHICKEN MEAT IN 2021



Source: SECEX



#### **AFRICA**

Angola
Benin
Botswana
Cameroon
Cape Green
Central African Rep.

Chad

Comoro Islands

Congo

Dem. Rep. of Congo

Djibouti Egypt

**Equatorial Guinea** 

Ethiopia Gabon Gambia Ghana Guinea

Guinea Bissau Ivory Coast Kenya Liberia

Libya Madagascar Malawi

Mauritania

Mauritius Islands

Mayotte Islands Morocco

Mozambique

Namibia

Niger

Sao Tome and Principe

Senegal Seychelles Sierra Leone Somalia

South Africa Southern Sudan

Sudan Tanzania Togo Tunisia Zambia Zimbabwe

#### **AMERICA**

Anguilla

Antigua and Barbuda

Argentina Aruba Bahamas Barbados Belize Bermuda Bolivia

Bonaire, Saint Eustatius and Saba British Virgin Islands

Canada

Cayman Islands

Chile
Cuba
Curacao
Dominica
Dominican Rep.
Falklands

Grenade

Guyana Haiti

Honduras Mexico

Montserrat Paraguay

Peru

Saint Kitts and Nevis

St. Vincent and the Grenadines

St. Maarten Suriname

Trinidad and Tobago
Turks and Caicos Islands

Uruguay Venezuela

#### **ASIA**

Afghanistan Armenia

Brunei Darussalam

China East Timor Hong Kong

Cambodia

India Japan Kazakhstan Kyrgyzstan Malaysia Maldives Pakistan

Philippines

Singapore

South Korea Sri Lanka Thailand

Turkmenistan Uzbekistan

Vietnam

#### **EXTRA-EU EUROPE**

Albania
Belarus
Gibraltar
Isle of Man
Macedonia
Moldavia
Montenegro
Norway
Russia
San Marino

Serbia
Switzerland
Ukraine
United Kingdom

United Kingdom

### **OCEANIA**

American Samoa Kiribati Marshall Islands New Caledonia Samoa

Tonga

#### **MIDDLE EAST**

Bahrain Georgia Iran Iraq

Israel

Jordan Kuwait

Lebanon

Oman Qatar

Saudi Arabia

Syria Turkev

**United Arab Emirates** 

Yemen

### **EUROPEAN UNION (27)**

Belgium Bulgaria Cyprus

Denmark France

Germany

Greece Ireland

Italy

Malta

Netherlands Portugal

Romania Spain





Source: SECEX

# MAIN DESTINATIONS OF BRAZILIAN CHICKEN MEAT EXPORTS (MT)

|             |                      |         | TO      | TAL       |          |
|-------------|----------------------|---------|---------|-----------|----------|
| Ranking     | Destination          | 2020    | 2021    | Share (%) | Var. (%) |
| 1º          | China                | 673,215 | 640,470 | 14.33     | (4.86)   |
| 2º          | Japan                | 410,543 | 448,936 | 10.04     | 9.35     |
| 3º          | United Arab Emirates | 303,022 | 389,500 | 8.71      | 28.54    |
| 4º          | Saudi Arabia         | 467,546 | 353,584 | 7.91      | (24.37)  |
| 5º          | South Africa         | 261,951 | 297,038 | 6.64      | 13.39    |
| <b>6</b> º  | European Union (27)  | 170,696 | 193,280 | 4.32      | 13.23    |
| <b>7</b> º  | Philippines          | 59,878  | 168,186 | 3.76      | 180.88   |
| 8º          | South Korea          | 127,460 | 113,852 | 2.55      | (10.68)  |
| 9º          | Yemen                | 112,420 | 111,903 | 2.50      | (0.46)   |
| <b>10</b> º | Russia               | 83,907  | 105,920 | 2.37      | 26.24    |
| 11º         | Mexico               | 15,915  | 104,495 | 2.34      | 556.60   |
| 12º         | Singapore            | 124,206 | 101,529 | 2.27      | (18.26)  |
| 13º         | Kuwait               | 108,897 | 97,552  | 2.18      | (10.42)  |
| 149         | Chile                | 53,614  | 96,569  | 2.16      | 80.12    |
| 15º         | Hong Kong            | 148,455 | 95,337  | 2.13      | (35.78)  |

<sup>\*</sup>Does not include sausages and similar products



|             |         | WHOLE   |          |         | CUTS    |          | P      | ROCESSE | D        |        | SALTED  |          |
|-------------|---------|---------|----------|---------|---------|----------|--------|---------|----------|--------|---------|----------|
| Ranking     | 2020    | 2021    | Var. (%) | 2020    | 2021    | Var. (%) | 2020   | 2021    | Var. (%) | 2020   | 2021    | Var. (%) |
| 1º          | 1,423   | 114     | (91.98)  | 671,792 | 640,355 | (4.68)   | 0.05   | 0.06    | 13.73    | 0.05   | -       | -        |
| 2º          | 7,885   | 12,030  | 52.56    | 394,158 | 426,898 | 8.31     | 8,500  | 10,008  | 17.74    | -      | -       | -        |
| 3º          | 160,925 | 203,678 | 26.57    | 141,464 | 185,174 | 30.90    | 512    | 647     | 26.49    | 121    | -       | -        |
| 4º          | 324,666 | 234,000 | (27.93)  | 142,839 | 119,510 | (16.33)  | 42     | 74      | 76.52    | -      | -       | -        |
| 5º          | 921     | 1,976   | 114.59   | 260,502 | 294,172 | 12.92    | 528    | 889     | 68.41    | -      | -       | -        |
| <b>6</b> º  | 398     | 723     | 81.67    | 50,042  | 47,354  | (5.37)   | 28,669 | 33,333  | 16.27    | 91,587 | 111,869 | 22.15    |
| <b>7</b> º  | 83      | 28      | (66.24)  | 59,795  | 168,158 | 181.23   | 0.26   | 0.07    | (73.46)  | -      | -       | -        |
| 8ō          | 28      | 212     | 653.24   | 127,432 | 113,633 | (10.83)  | 0.02   | 7.34    | 38,537   | -      | -       | -        |
| 9º          | 110,917 | 109,960 | (0.86)   | 1,471   | 1,930   | 31.19    | 32     | 13      | (60.90)  | -      | -       | -        |
| <b>10</b> º | -       | -       | -        | 83,907  | 105,920 | 26.24    | -      | -       | -        | -      | -       | -        |
| 11º         | 0.03    | -       | -        | 15,915  | 104,495 | 556.60   | -      | -       | -        | -      | -       | -        |
| 12º         | 23,821  | 18,781  | (21.16)  | 100,202 | 82,630  | (17.54)  | 180    | 118     | (34.52)  | 1.94   | 0.01    | (99.74)  |
| 13º         | 86,903  | 69,377  | (20.17)  | 21,494  | 27,432  | 27.63    | 501    | 743     | 48.22    | -      | -       | -        |
| 14º         | 44      | 920     | 2,001    | 48,637  | 88,517  | 81.99    | 4,933  | 6,827   | 38.40    | -      | 306     | -        |
| <b>15</b> º | 3,745   | 5,772   | 54.16    | 144,710 | 89,563  | (38.11)  | 1.30   | 1.06    | (18.72)  | -      | -       | -        |

Source: SECEX

# MAIN DESTINATIONS OF BRAZILIAN CHICKEN MEAT EXPORTS (MT)

|             |                | TOTAL  |        |           |          |  |  |  |  |  |
|-------------|----------------|--------|--------|-----------|----------|--|--|--|--|--|
| Ranking     | Destination    | 2020   | 2021   | Share (%) | Var. (%) |  |  |  |  |  |
| <b>16</b> º | United Kingdom | 81,520 | 92,771 | 2.07      | 13.80    |  |  |  |  |  |
| <b>17</b> º | Libya          | 53,669 | 86,841 | 1.94      | 61.81    |  |  |  |  |  |
| 18º         | Oman           | 71,177 | 83,525 | 1.87      | 17.35    |  |  |  |  |  |
| <b>19</b> º | Qatar          | 76,307 | 80,394 | 1.80      | 5.36     |  |  |  |  |  |
| 20º         | Angola         | 59,547 | 75,647 | 1.69      | 27.04    |  |  |  |  |  |
| 21º         | Jordan         | 56,862 | 72,465 | 1.62      | 27.44    |  |  |  |  |  |
| 22º         | Peru           | 35,810 | 45,675 | 1.02      | 27.55    |  |  |  |  |  |
| 23º         | Turkey         | 11,614 | 45,560 | 1.02      | 292.29   |  |  |  |  |  |
| 24º         | Iraq           | 75,618 | 44,525 | 1.00      | (41.12)  |  |  |  |  |  |
| <b>25</b> º | Vietnam        | 53,135 | 34,418 | 0.77      | (35.22)  |  |  |  |  |  |

<sup>\*</sup>For other destinations, see Annex I

<sup>\*</sup>Does not include sausages and similar products



|             | WHOLE  |        |          | CUTS   |        |          | PROCESSED |        |          | SALTED |        |          |   |
|-------------|--------|--------|----------|--------|--------|----------|-----------|--------|----------|--------|--------|----------|---|
| Ranking     | 2020   | 2021   | Var. (%) | 2020   | 2021   | Var. (%) | 2020      | 2021   | Var. (%) | 2020   | 2021   | Var. (%) | 4 |
| 16º         | 29     | 198    | 592.18   | 3,917  | 7,953  | 103.03   | 36,996    | 37,738 | 2.01     | 40,578 | 46,882 | 15.53    |   |
| <b>17</b> º | 34,345 | 61,313 | 78.52    | 19,158 | 25,368 | 32.41    | 165       | 160    | (3.19)   | -      | -      | -        |   |
| 18º         | 53,576 | 59,209 | 10.51    | 17,459 | 24,101 | 38.04    | 142       | 215    | 51.94    | -      | -      | -        |   |
| 19º         | 52,923 | 51,186 | (3.28)   | 22,940 | 28,743 | 25.29    | 443       | 465    | 4.98     | -      | -      | -        |   |
| 20º         | 13,879 | 13,903 | 0.17     | 45,635 | 61,694 | 35.19    | 33        | 50     | 53.51    | -      | -      | -        |   |
| 21º         | 19,592 | 25,071 | 27.96    | 37,261 | 47,394 | 27.19    | 7.8       | -      | -        | -      | -      | -        |   |
| 22º         | 5,192  | 8,841  | 70.27    | 30,586 | 36,705 | 20.01    | 31        | 128    | 312.09   | -      | -      | -        |   |
| 23º         | 328    | 6,982  | 2,029    | 11,107 | 38,497 | 246.61   | 179       | 81     | (54.73)  | -      | -      |          |   |
| 24º         | 12,133 | 14,861 | 22.49    | 62,406 | 28,822 | (53.81)  | 1,080     | 841    | (22.10)  | -      | -      | -        |   |
| <b>25</b> º | -      | 0.56   | -        | 53,135 | 34,418 | (35.23)  | -         | 0.01   | -        | -      | -      | -        |   |

















Source: SECEX





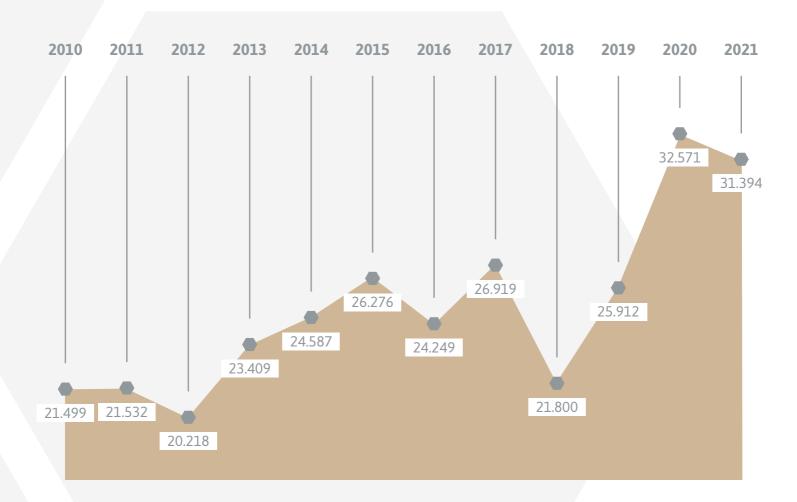
# PORK



## **BRAZILIAN PRODUCTION**

### **GROSS PRODUCTION VALUE**

(Billion BRL)



## allı















## BRAZILIAN PORK PRODUCTION (1,000 MT)

| 2010 | 2,415,464 |
|------|-----------|
| 2011 | 2,401,939 |
| 2012 | 2,417,572 |
| 2013 | 2,144,305 |
| 2014 | 2,100,936 |
| 2015 | 2,100,301 |
| 2016 | 2,067,704 |
| 2017 | 2,019,501 |
| 2018 | 2,039,356 |
| 2019 | 2,017,645 |
| 2020 | 1,970,611 |
|      |           |

2,015,000

Source: ABPA

**PLACEMENT OF HOG** 

**BREEDERS** (Heads)

Year

2021

2010 3,237 2011 3,397 2012 3,488 2013 3,411 2014 3,471 2015 3,643 Year 3,731 2016 2017 3,758 2018 3,974 3,983 2019 2020 4,436 2021 4,701

Source: ABPA

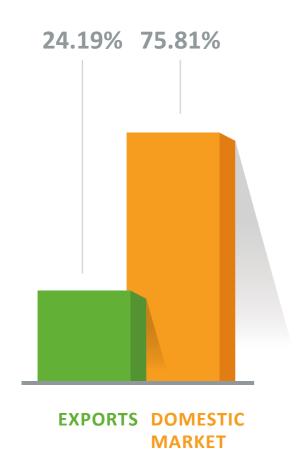
# **SWINE SLAUGHTERING**BY FEDERAL UNIT IN 2021



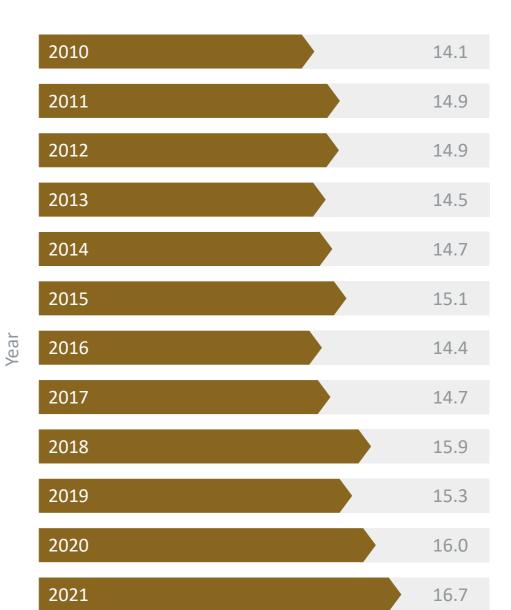
<sup>\*</sup>Slaughtering under Federal Inspection

Source: Ministry of Agriculture, Livestock And Supply

### DESTINATION OF BRAZILIAN PORK PRODUCTION IN 2021



## PORK PER CAPITA CONSUMPTION (kg per person)





















Source: SECEX/ABPA

Source: ABPA

## **WORLD MARKET**

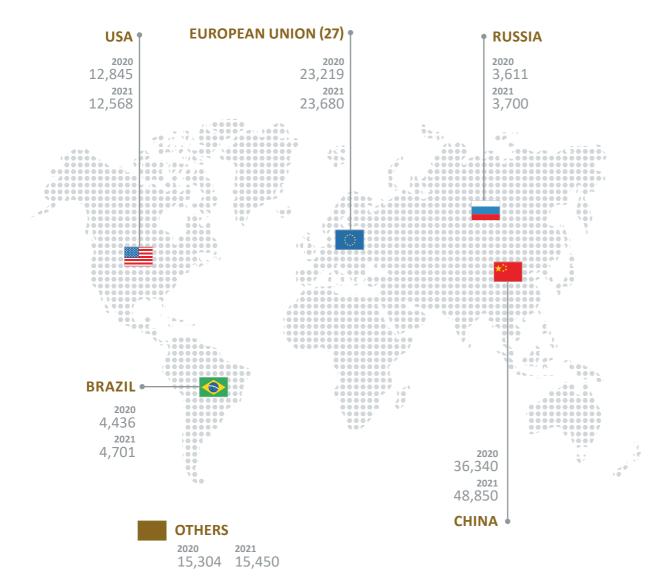
### **WORLD PORK MARKET**

(1,000 MT)

#### **PRODUCTION**

Total

**2020:** 95,755 | **2021:** 108,949



| EXPORT              | 2020  | 2021  |
|---------------------|-------|-------|
| European Union (27) | 5,178 | 5,050 |
| USA                 | 3,302 | 3,215 |
| Canada              | 1,544 | 1,480 |
| Brazil              | 1,024 | 1,137 |
| Mexico              | 344   | 330   |
| Others              | 1,173 | 1,202 |

Source: USDA/ABPA

| IMPORT         | 2020  | 2021  |
|----------------|-------|-------|
| China          | 5,281 | 4,400 |
| Japan          | 1,412 | 1,425 |
| Mexico         | 945   | 1,150 |
| United Kingdom | 829   | 760   |
| South Korea    | 554   | 565   |
| Others         | 2,705 | 3,304 |

Source: USDA/ABPA Source: USDA

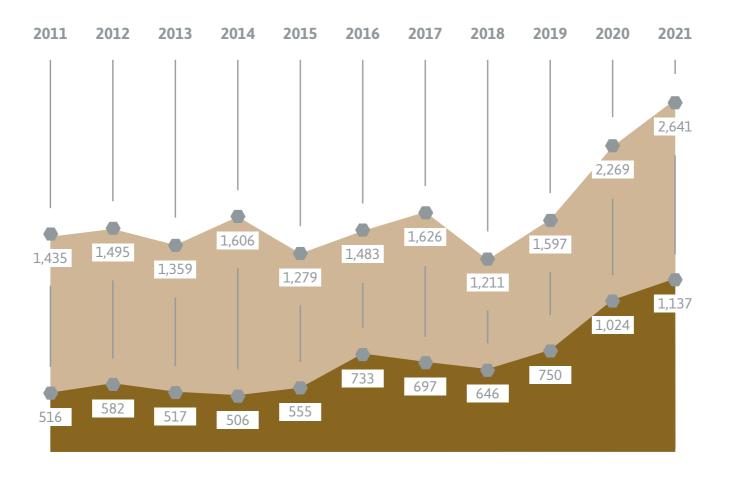
## **BRAZILIAN EXPORTS**

### **BRAZILIAN EXPORTS OF PORK** (Historical Series)

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NCM Codes of Pork: 0203.11.00, 0203.12.00, 0203.19.00, 0203.21.00, 0203.22.00, 0203.29.00, 0206.30.00, 0206.41.00, 0206.49.00, 0209.00.11, 0209.00.19, 0209.00.21, 0209.00.29, 0209.10.11, 0209.10.19, 0209.10.21, 0209.10.29, 0209.90.00, 0210.11.00, 0210.12.00, 0210.19.00, 0502.10.11, 0502.10.19, 0504.00.13, 1501.10.00, 1501.20.00, 1602.41.00, 1602.42.00, 1602.49.00, 4103.30.00, 4106.31.10, 4106.31.90, 4106.32.00, 4107.10.10, 4107.10.90 and 4113.20.00.

















**Volume** (1,000 MT) Revenue (Million US\$)

Source: SECEX/ABPA

## **BRAZILIAN PORK EXPORTS**

2020 x 2021 (MT)

|       | CARCASS |       |          | CUTS    |           |          | OFFALS |        |          | PROCESSED |       |          | SAUSAGES AND<br>SIMILAR PRODUCTS |        |          |  |
|-------|---------|-------|----------|---------|-----------|----------|--------|--------|----------|-----------|-------|----------|----------------------------------|--------|----------|--|
|       | 2020    | 2021  | Var. (%) | 2020    | 2021      | Var. (%) | 2020   | 2021   | Var. (%) | 2020      | 2021  | Var. (%) | 2020                             | 2021   | Var. (%) |  |
| JAN   | 342     | 84    | (75.53)  | 58,910  | 55,715    | (5.42)   | 7,255  | 5,107  | (29.61)  | 904       | 665   | (26.40)  | 750                              | 979    | 30.44    |  |
| FEB   | 222     | 312   | 40.23    | 57,918  | 71,190    | 22.92    | 6,675  | 7,485  | 12.13    | 1,494     | 594   | (60.26)  | 599                              | 1,002  | 67.23    |  |
| MAR   | 310     | 745   | 140.02   | 62,986  | 96,078    | 52.54    | 6,783  | 9,459  | 39.45    | 839       | 895   | 6.77     | 647                              | 1,351  | 108.94   |  |
| APR   | 280     | 545   | 94.60    | 62,620  | 86,769    | 38.56    | 7,064  | 8,303  | 17.55    | 1,197     | 524   | (56.24)  | 1,090                            | 1,174  | 7.70     |  |
| MAY   | 718     | 542   | (24.46)  | 90,004  | 90,844    | 0.93     | 8,902  | 7,441  | (16.42)  | 775       | 978   | 26.10    | 1,275                            | 1,307  | 2.51     |  |
| JUN   | 978     | 607   | (37.94)  | 86,019  | 97,160    | 12.95    | 6,943  | 7,900  | 13.78    | 812       | 825   | 1.66     | 945                              | 1,337  | 41.44    |  |
| JUL   | 455     | 590   | 29.71    | 89,767  | 92,254    | 2.77     | 8,116  | 6,706  | (17.38)  | 716       | 800   | 11.78    | 925                              | 1,378  | 49.03    |  |
| AUG   | 454     | 706   | 55.62    | 87,251  | 80,895    | (7.28)   | 8,286  | 6,691  | (19.25)  | 1,273     | 860   | (32.45)  | 735                              | 1,225  | 66.70    |  |
| SEP   | 179     | 492   | 174.37   | 75,875  | 101,404   | 33.65    | 7,863  | 7,808  | (0.70)   | 850       | 666   | (21.63)  | 1,132                            | 1,396  | 23.26    |  |
| ОСТ   | 172     | 746   | 333.23   | 77,233  | 87,977    | 13.91    | 8,524  | 7,415  | (13.01)  | 1,052     | 756   | (28.14)  | 936                              | 1,447  | 54.65    |  |
| NOV   | 307     | 494   | 61.15    | 75,874  | 69,751    | (8.07)   | 8,696  | 6,786  | (21.97)  | 902       | 427   | (52.64)  | 1,075                            | 1,324  | 23.21    |  |
| DEC   | 282     | 780   | 176.63   | 71,967  | 79,249    | 10.12    | 8,407  | 7,136  | (15.13)  | 962       | 622   | (35.36)  | 1,405                            | 1,509  | 7.42     |  |
| TOTAL | 4,699   | 6,643 | 41.37    | 896,424 | 1,009,287 | 12.59    | 93,515 | 88,236 | (5.64)   | 11,775    | 8,612 | (26.86)  | 11,513                           | 15,428 | 34.01    |  |





|       |       | FATS  |          |       | CASINGS | 5        |      | SALTED |          | LEATH | IER AND | SKIN     |           | TOTAL     |          |
|-------|-------|-------|----------|-------|---------|----------|------|--------|----------|-------|---------|----------|-----------|-----------|----------|
|       | 2020  | 2021  | Var. (%) | 2020  | 2021    | Var. (%) | 2020 | 2021   | Var. (%) | 2020  | 2021    | Var. (%) | 2020      | 2021      | Var. (%) |
| JAN   | 158   | 163   | 2.94     | 170   | 398     | 134.10   | 15   | 19     | 25.18    | -     | -       | -        | 68,504    | 63,129    | (7.85)   |
| FEB   | 262   | 228   | (12.92)  | 247   | 292     | 18.21    | 12   | 19     | 63.20    | -     | -       | -        | 67,429    | 81,122    | 20.31    |
| MAR   | 296   | 440   | 48.38    | 210   | 272     | 29.53    | 22   | 18     | (17.80)  | 5.31  | -       | -        | 72,100    | 109,259   | 51.54    |
| APR   | 359   | 754   | 109.83   | 175   | 282     | 61.60    | 27   | 15     | (43.84)  | -     | -       | -        | 72,812    | 98,367    | 35.10    |
| MAY   | 547   | 560   | 2.28     | 165   | 357     | 116.71   | 21   | 23     | 7.43     | -     | -       | -        | 102,408   | 102,052   | (0.35)   |
| JUN   | 305   | 675   | 121.39   | 130   | 299     | 128.94   | 22   | 23     | 0.69     | -     | -       | -        | 96,154    | 108,825   | 13.18    |
| JUL   | 329   | 478   | 45.49    | 121   | 477     | 294.39   | 24   | 23     | (1.26)   | -     | -       | -        | 100,452   | 102,707   | 2.24     |
| AUG   | 250   | 348   | 39.19    | 240   | 350     | 45.90    | 18   | 13     | (29.03)  | -     | -       | -        | 98,506    | 91,087    | (7.53)   |
| SEP   | 381   | 156   | (58.99)  | 241   | 320     | 32.65    | 25   | 24     | (3.66)   | -     | -       | -        | 86,547    | 112,267   | 29.72    |
| ОСТ   | 382   | 286   | (25.14)  | 201   | 428     | 112.70   | 20   | 38     | 91.28    | -     | -       | -        | 88,520    | 99,093    | 11.94    |
| NOV   | 319   | 247   | (22.68)  | 343   | 273     | (20.58)  | 18   | 25     | 41.48    | -     | -       | -        | 87,534    | 79,327    | (9.38)   |
| DEC   | 256   | 231   | (9.66)   | 334   | 213     | (36.34)  | 19   | 36     | 95.15    | -     | -       | -        | 83,631    | 89,775    | 7.35     |
| TOTAL | 3,845 | 4,566 | 18.75    | 2,578 | 3,960   | 53.64    | 242  | 276    | 13.95    | 5.31  | -       | -        | 1,024,597 | 1,137,009 | 10.97    |











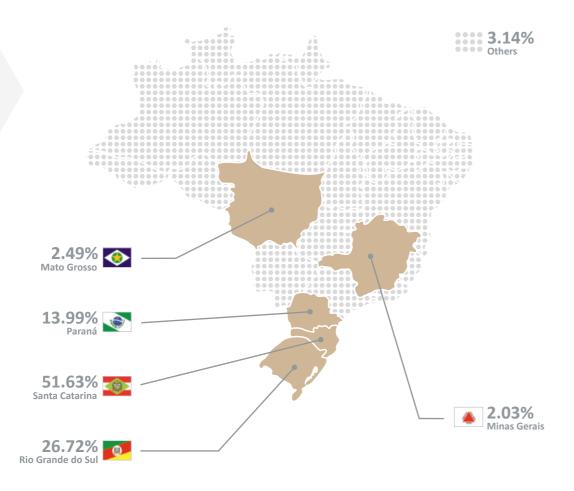




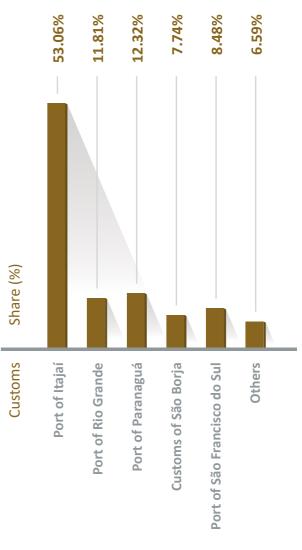


# **BRAZILIAN PORK EXPORTS**

# BY FEDERAL UNIT IN 2021



# BY CUSTOMS IN 2021



Source: SECEX Source: SECEX

# BRAZILIAN PORK EXPORTS BY PRODUCT AND SHARE BY REGION IN 2021

**SHARE** (%)

















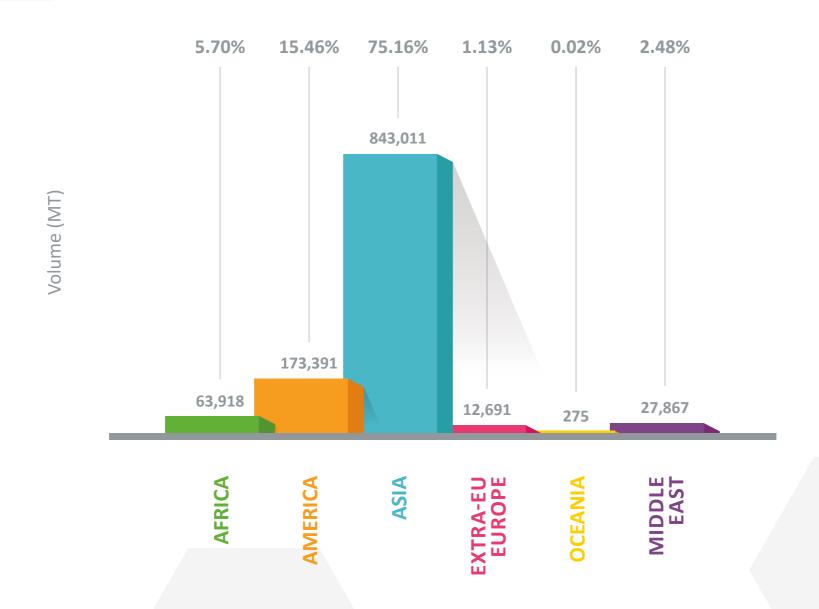


| PORK                       |   |        |         |        |                    |         |                |
|----------------------------|---|--------|---------|--------|--------------------|---------|----------------|
| CASINGS<br>0.35%           |   | AFRICA | AMERICA | ASIA   | EXTRA-EU<br>EUROPE | OCEANIA | MIDDLE<br>EAST |
| FATS 0.41%                 |   | 4.08%  | 68.72%  | 8.56%  | 2.05%              | 5.48%   | 0.29%          |
| CARCASS — 0.59%            |   | -      | 28.18%  | 68.07% | -                  | -       | -              |
| PROCESSED — 0.77% OFFALS — |   | 0.43%  | 63.04%  | 36.01% | 0.03%              | 0.07%   | 0.31%          |
| 7.87%                      |   | 0.08%  | 3.44%   | 29.17% | 0.79%              | 0.12%   | 66.32%         |
|                            |   | 2.05%  | 36.32%  | 60.88% | 0.02%              | 0.54%   | 0.11%          |
|                            | L | 22.48% | 5.77%   | 69.65% | -                  | -       | 2.08%          |
| <b>CUTS</b> — 89.99%       |   | 4.35%  | 15.93%  | 76.29% | 1.25%              | 0.02%   | 2.14%          |
|                            |   |        |         |        |                    |         |                |

<sup>\*</sup>Sausages and similar products are not included



# SHARE BY REGION AND IMPORTING COUNTRIES OF BRAZILIAN PORK IN 2021





## **AFRICA**

Angola Benin Cape Green Congo Dem. Rep. of Congo

Egypt

Equatorial Guinea Gabon Ghana

Ivory Coast Liberia

Mauritius Islands Mozambique Namibia Senegal Seychelles

South Africa

Swaziland

## **AMERICA**

Anguilla
Antigua and Barbuda
Argentina
Aruba
Bahamas
Barbados
Belize
Bermuda
Bolivia
Bonaire, Saint Eustatius and Saba
British Virgin Islands

Cayman Islands Chile Cuba Curacao Dominica Grenade

Guyana

Haiti Honduras Montserrat

Northern Mariana Islands

Panama Paraguay Puerto Rico

St. Vincent and the Grenadines

St. Maarten

Turks and Caicos Islands

**United States** 

United States Virgin Islands

Uruguay Venezuela

#### **ASIA**

Armenia Azerbaijan Cambodia China East Timor

Hong Kong India Japan

Macao Myanmar

Philippines Singapore

South Korea

Sri Lanka Thailand

Turkmenistan

Vietnam

## **EXTRA-EU EUROPE**

Albania Gibraltar Isle of Man Montenegro Norway Russia Switzerland

## OCEANIA

Guam Kiribati

Marshall Islands

Micronesia Vanuatu

## **MIDDLE EAST**

Bahrain Georgia Israel

Lebanon Oman

Turkev

**United Arab Emirates** 

Yemen















# MAIN DESTINATIONS OF BRAZILIAN PORK EXPORTS (MT)

|             |                         |         | TO <sup>-</sup> | ΓAL          |          |         | CUTS    |          |        | OFFALS |          |       | CARCAS | S        |  |
|-------------|-------------------------|---------|-----------------|--------------|----------|---------|---------|----------|--------|--------|----------|-------|--------|----------|--|
| Ranking     | Destination             | 2020    | 2021            | Share<br>(%) | Var. (%) | 2020    | 2021    | Var. (%) | 2020   | 2021   | Var. (%) | 2020  | 2021   | Var. (%) |  |
| 1º          | China                   | 513,519 | 533,706         | 47.59        | 3.93     | 498,084 | 511,375 | 2.67     | 15,074 | 20,971 | 39.12    | 1.02  | 0.33   | (67.84)  |  |
| 2º          | Hong Kong               | 166,520 | 157,265         | 14.02        | (5.56)   | 110,574 | 117,820 | 6.55     | 47,225 | 31,614 | (33.06)  | 2.04  | 2.97   | 46.04    |  |
| 3º          | Chile                   | 43,890  | 61,091          | 5.45         | 39.19    | 43,839  | 60,674  | 38.40    | -      | 220    | -        | -     | -      | -        |  |
| 4º          | Singapore               | 52,179  | 46,604          | 4.16         | (10.68)  | 51,989  | 45,934  | (11.65)  | 44     | 248    | 466.89   | 133   | 332    | 149.14   |  |
| 5º          | Vietnam                 | 40,358  | 44,962          | 4.01         | 11.41    | 38,270  | 43,487  | 13.63    | 1,774  | 1,120  | (36.85)  | 287   | 355    | 23.78    |  |
| 6º          | Uruguay                 | 39,158  | 42,695          | 3.81         | 9.03     | 36,985  | 40,307  | 8.98     | 773    | 947    | 22.46    | -     | -      | -        |  |
| <b>7</b> º  | Argentina               | 19,191  | 37,893          | 3.38         | 97.45    | 19,043  | 37,500  | 96.93    | 128    | 230    | 79.69    | -     | -      | -        |  |
| 8∘          | Philippines             | 7,942   | 33,475          | 2.98         | 321.49   | 3,860   | 28,511  | 638.55   | 3,974  | 4,685  | 17.88    | 0.62  | 0.27   | (56.66)  |  |
| 9º          | Angola                  | 28,465  | 29,360          | 2.62         | 3.14     | 18,620  | 18,254  | (1.97)   | 8,792  | 10,940 | 24.43    | -     | -      | -        |  |
| <b>10</b> º | Japan                   | 11,552  | 15,298          | 1.36         | 32.42    | 11,153  | 14,916  | 33.74    | 208    | 352    | 69.32    | 0.54  | 0.19   | (64.39)  |  |
| 119         | Georgia                 | 9,372   | 15,192          | 1.35         | 62.10    | 5,992   | 10,403  | 73.63    | 265    | 446    | 68.51    | 3,115 | 4,343  | 39.39    |  |
| <b>12</b> º | United States           | 7,919   | 13,140          | 1.17         | 65.93    | 7,907   | 13,107  | 65.76    | 7.81   | 19     | 140.34   | -     | -      | -        |  |
| <b>13</b> º | United Arab<br>Emirates | 10,534  | 11,700          | 1.04         | 11.07    | 9,288   | 10,233  | 10.18    | 1,193  | 1,389  | 16.36    | 28    | 63     | 129.70   |  |
| 149         | Russia                  | 101     | 9,297           | 0.83         | 9,129    | 101     | 9,297   | 9,129    | -      | -      | -        | -     | _      | -        |  |
| 15º         | Dem. Rep. of<br>Congo   | 10,402  | 7,851           | 0.70         | (24.53)  | 7,392   | 6,367   | (13.86)  | 3,003  | 1,484  | (50.58)  | -     | _      | -        |  |

<sup>\*</sup>Does not include sausages and similar products



|             | PF    | ROCESSI | ED       |      | FATS  |          |      | CASING | S        |      | SALTED |          | LEATH | IER ANI | O SKIN   |
|-------------|-------|---------|----------|------|-------|----------|------|--------|----------|------|--------|----------|-------|---------|----------|
| Ranking     | 2020  | 2021    | Var. (%) | 2020 | 2021  | Var. (%) | 2020 | 2021   | Var. (%) | 2020 | 2021   | Var. (%) | 2020  | 2021    | Var. (%) |
| 1º          | 0.08  | 0.15    | 102.67   | 358  | 1,357 | 278.92   | -    | -      | -        | 1.47 | 1.70   | 16.01    | -     | -       | -        |
| 2º          | 7,758 | 5,145   | (33.68)  | 13   | 2.59  | (80.01)  | 935  | 2,669  | 185.45   | 13   | 11     | (15.14)  | -     | -       | -        |
| 3º          | 51    | 197     | 289.02   | 0.01 | -     | -        | -    | -      | -        | -    | 0.21   | -        | 0.42  | -       | -        |
| 4º          | 2.22  | 61      | 2,641    | 4.75 | 4.11  | (13.50)  | 0.18 | 18     | 9,893    | 6.08 | 6.98   | 14.93    | -     | -       | -        |
| 5º          | -     | 0.04    | -        | 27   | -     | -        | -    | -      | -        | 0.03 | 0.01   | (62.96)  | -     | -       | -        |
| 6º          | 667   | 879     | 31.86    | 687  | 525   | (23.60)  | -    | -      | -        | 41   | 37     | (9.64)   | 4.89  | -       | -        |
| <b>7</b> º  | 3.29  | 1.71    | (47.92)  | 0.17 | 161   | 94,274   | -    | -      | -        | 17   | -      | -        | -     | -       | -        |
| 80          | 0.22  | 3.20    | 1,353    | 105  | 273   | 160.58   | 0.05 | 2.00   | 3,594    | 1.65 | 0.60   | (63.92)  | -     | -       | -        |
| 9º          | 1,053 | 166     | (84.20)  | -    | -     | -        | -    | -      | -        | -    | -      | -        | -     | -       | -        |
| 10º         | 178   | 20      | (88.55)  | 10   | 6.99  | (32.37)  | 0.12 | -      | -        | 1.66 | 1.91   | 15.38    | -     | -       | -        |
| 11º         | -     | -       | -        | -    | -     | -        | -    | -      | -        | -    | -      | -        | -     | -       | -        |
| <b>12</b> º | -     | 0.06    | -        | -    | -     | -        | -    | -      | -        | 4.09 | 15     | 258.64   | -     | -       | -        |
| 13º         | 19.40 | 0.04    | (99.80)  | 4.96 | 14    | 181.63   | -    | -      | -        | 0.02 | 0.05   | 155.56   | -     | -       | -        |
| 14º         | -     | -       | -        | -    | -     | -        | -    | -      | -        | -    | -      | -        | -     | -       | -        |
| 15º         | 8.26  | -       | -        | -    | -     | -        | -    | -      | -        | -    | -      | -        | -     | -       | -        |

# MAIN DESTINATIONS OF BRAZILIAN PORK EXPORTS (MT)

|             |              |       | то    | TAL          |          |       | CUTS  |          |       | OFFALS | ;        |      | CARCAS | S        |  |
|-------------|--------------|-------|-------|--------------|----------|-------|-------|----------|-------|--------|----------|------|--------|----------|--|
| Ranking     | Destination  | 2020  | 2021  | Share<br>(%) | Var. (%) | 2020  | 2021  | Var. (%) | 2020  | 2021   | Var. (%) | 2020 | 2021   | Var. (%) |  |
| <b>16</b> º | South Africa | 3,124 | 7,836 | 0.70         | 150.86   | 2,604 | 7,437 | 185.53   | 506   | 399    | (21.13)  | 0.02 | -      | -        |  |
| <b>17</b> º | Ivory Coast  | 8,222 | 7,074 | 0.63         | (13.96)  | 5,944 | 5,509 | (7.32)   | 2,277 | 1,565  | (31.29)  | -    | -      | -        |  |
| 18º         | Haiti        | 6,648 | 5,738 | 0.51         | (13.69)  | 4,169 | 2,592 | (37.83)  | 2,479 | 3,146  | 26.90    | -    | -      | -        |  |
| <b>19</b> º | South Korea  | 4,964 | 5,066 | 0.45         | 2.05     | 4,528 | 4,269 | (5.73)   | 435   | 789    | 81.32    | 0.38 | 0.67   | 76.72    |  |
| 20º         | Liberia      | 2,698 | 5,025 | 0.45         | 86.25    | 797   | 974   | 22.23    | 1,872 | 4,026  | 115.06   | 4.75 | 5.17   | 8.88     |  |
| 21º         | Thailand     | 1,722 | 3,930 | 0.35         | 128.27   | 407   | 2,414 | 493.58   | 1,313 | 1,515  | 15.39    | 0.42 | 0.20   | (53.54)  |  |
| <b>22</b> º | Puerto Rico  | 2,501 | 3,724 | 0.33         | 48.93    | 2,501 | 3,724 | 48.93    | -     | -      | -        | -    | -      | -        |  |
| 23º         | Albania      | 1,610 | 3,137 | 0.28         | 94.90    | 1,402 | 3,085 | 120.14   | -     | -      | -        | 208  | 52     | (75.06)  |  |
| 24º         | Paraguay     | 2,852 | 2,900 | 0.26         | 1.68     | 73    | 69    | (5.19)   | 0.02  | 0.15   | 782.35   | -    | -      | -        |  |
| 25º         | Gabon        | 2,973 | 2,749 | 0.25         | (7.56)   | 2,709 | 2,352 | (13.17)  | 265   | 397    | 49.79    | -    | -      | -        |  |

## \*For other destinations, see Annex II

<sup>\*</sup>Does not include sausages and similar products



|             | PF    | ROCESSI | ED       |      | FATS |          |       | CASING: | 6        |      | SALTED |          | LEATH | ER AND | ) SKIN   |
|-------------|-------|---------|----------|------|------|----------|-------|---------|----------|------|--------|----------|-------|--------|----------|
| Ranking     | 2020  | 2021    | Var. (%) | 2020 | 2021 | Var. (%) | 2020  | 2021    | Var. (%) | 2020 | 2021   | Var. (%) | 2020  | 2021   | Var. (%) |
| <b>16</b> º | 13.07 | -       | -        | -    | -    | -        | -     | -       | -        | 0.03 | -      | -        | -     | -      | -        |
| <b>17</b> º | -     | -       | -        | -    | -    | -        | 0.006 | -       | -        | -    | -      | -        | -     | -      | -        |
| 18º         | -     | -       | -        | -    | -    | -        | -     | -       | -        | -    | -      | -        | -     | -      | -        |
| 19º         | 0.09  | 7.39    | 7,763    | 0.02 | -    | -        | -     | 0.01    | -        | 0.15 | 0.14   | (7.38)   | -     | -      | -        |
| 20º         | 6.77  | 4.97    | (26.67)  | 4.70 | 3.77 | (19.86)  | 0.17  | 0.06    | (67.82)  | 13   | 11     | (12.56)  | -     | -      | -        |
| <b>21</b> º | 0.82  | 0.66    | (19.17)  | 0.03 | -    | -        | -     | -       | -        | 1.14 | 0.93   | (18.56)  | -     | -      | -        |
| <b>22</b> º | -     | -       | -        | -    | -    | -        | -     | -       | -        | -    | -      | -        | -     | -      | -        |
| 23º         | -     | -       | -        | -    | -    | -        | -     | -       | -        | -    | -      | -        | -     | -      | -        |
| 24º         | 1,282 | 1,631   | 27.16    | 56   | -    | -        | 1,368 | 1,116   | (18.47)  | 73   | 85     | 16.24    | -     | -      | -        |
| <b>25</b> º | -     | _       | - /      | -    | _    | -        | -     | _       | -        | -    | _      | -        | -     | -      | -        |









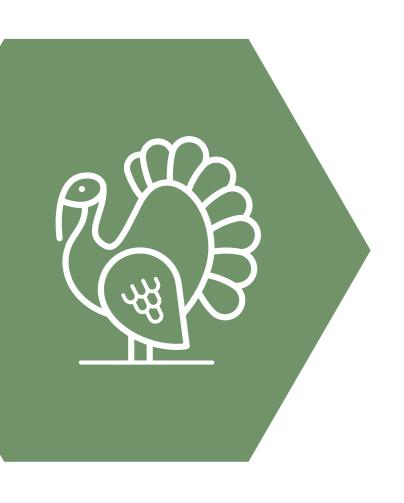












# TURKEY MEAT

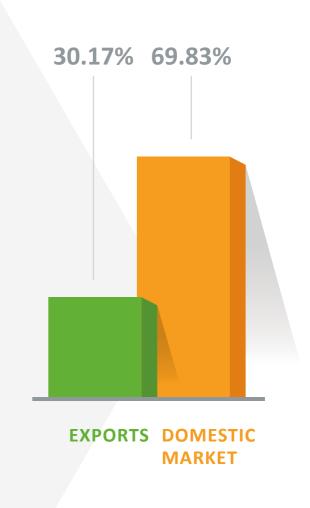


# **BRAZILIAN PRODUCTION**

# **BRAZILIAN TURKEY MEAT PRODUCTION** (1,000 MT)



# DESTINATION OF BRAZILIAN TURKEY MEAT PRODUCTION IN 2021



Source: SECEX/ABPA

# TURKEY MEAT *PER CAPITA*CONSUMPTION (kg per person)

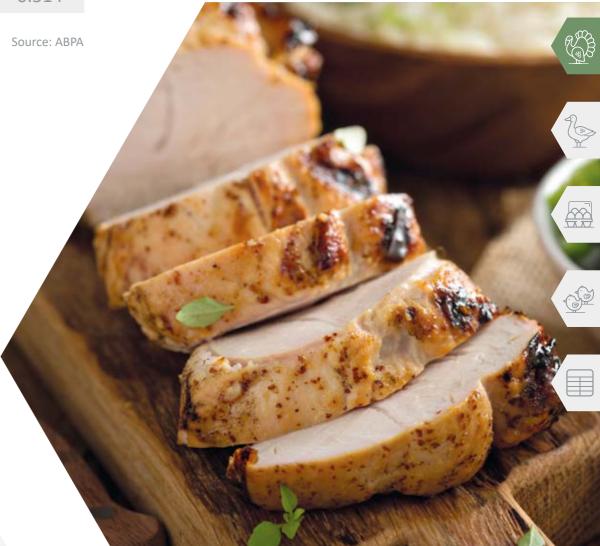
Year





 2020
 0.555

 2021
 0.514



# **BRAZILIAN EXPORTS**

# **BRAZILIAN EXPORTS OF TURKEY MEAT** (Historical Series)

NCM Codes of Turkey Meat: 0207.24.00, 0207.25.00, 0207.26.00, 0207.27.00 and 1602.31.00.



**Volume** (1,000 MT) **Revenue** (Million US\$)

# **BRAZILIAN TURKEY MEAT EXPORTS**

2020 x 2021 (MT)



|   |          | ì |          |          |  |
|---|----------|---|----------|----------|--|
| ī | ĺ        | ı |          | i        |  |
| 1 | <u> </u> | 1 | <u> </u> | <u> </u> |  |

|       |      | WHOLE |          |        | CUTS   |          | F     | PROCESSE | D        |        | TOTAL  |          |
|-------|------|-------|----------|--------|--------|----------|-------|----------|----------|--------|--------|----------|
|       | 2020 | 2021  | Var. (%) | 2020   | 2021   | Var. (%) | 2020  | 2021     | Var. (%) | 2020   | 2021   | Var. (%) |
| JAN   | 28   | 0.79  | (97.13)  | 3,136  | 2,631  | (16.10)  | 6.09  | 220      | 3,519    | 3,169  | 2,852  | (10.01)  |
| FEB   | 0.39 | 2.28  | 479.70   | 3,164  | 3,156  | (0.24)   | 21    | 378      | 1,727    | 3,185  | 3,536  | 11.04    |
| MAR   | 0.36 | 0.28  | (21.23)  | 3,161  | 2,801  | (11.39)  | 515   | 838      | 62.55    | 3,677  | 3,639  | (1.02)   |
| APR   | 2.35 | 48    | 1,961    | 4,205  | 2,290  | (45.55)  | 74    | 761      | 929.32   | 4,281  | 3,098  | (27.62)  |
| MAY   | 3.72 | 25    | 577.25   | 2,730  | 2,876  | 5.36     | 50    | 421      | 749.64   | 2,783  | 3,322  | 19.38    |
| JUN   | 2.53 | 0.24  | (90.41)  | 2,161  | 2,882  | 33.37    | 514   | 318      | (38.16)  | 2,677  | 3,200  | 19.53    |
| JUL   | 0.45 | 0.52  | 15.73    | 2,918  | 3,172  | 8.67     | 190   | 623      | 227.06   | 3,109  | 3,795  | 22.04    |
| AUG   | 23   | 123   | 438.83   | 3,723  | 4,005  | 7.59     | 579   | 267      | (53.79)  | 4,324  | 4,396  | 1.66     |
| SEP   | 7.03 | 66    | 843.79   | 4,235  | 4,501  | 6.26     | 442   | 362      | (17.97)  | 4,684  | 4,929  | 5.23     |
| ОСТ   | 2.28 | 20    | 758.52   | 4,023  | 3,970  | (1.33)   | 437   | 386      | (11.72)  | 4,463  | 4,375  | (1.96)   |
| NOV   | 103  | 59    | (42.65)  | 1,969  | 4,689  | 138.10   | 277   | 845      | 204.49   | 2,350  | 5,593  | 138.01   |
| DEC   | 28   | 1.86  | (93.37)  | 2,825  | 4,555  | 61.23    | 339   | 84       | (75.30)  | 3,192  | 4,640  | 45.35    |
| TOTAL | 201  | 348   | 73.24    | 38,250 | 41,527 | 8.57     | 3,444 | 5,502    | 59.76    | 41,894 | 47,377 | 13.09    |











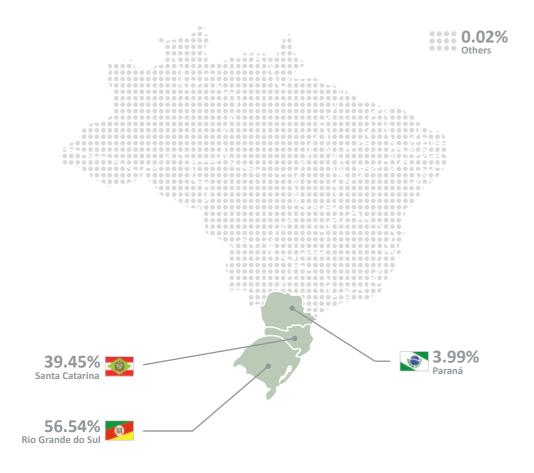




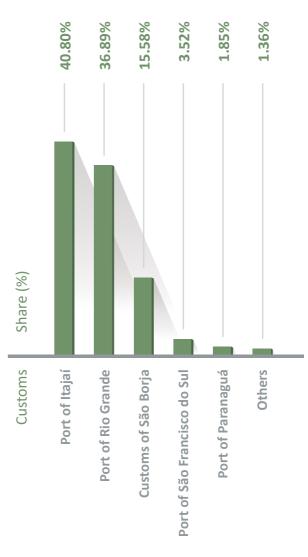


# **BRAZILIAN TURKEY MEAT EXPORTS**

# BY FEDERAL UNIT IN 2021



# BY CUSTOMS IN 2021



Source: SECEX Source: SECEX

# **BRAZILIAN TURKEY MEAT EXPORTS BY PRODUCT AND SHARE BY REGION IN 2021**

**SHARE** (%)















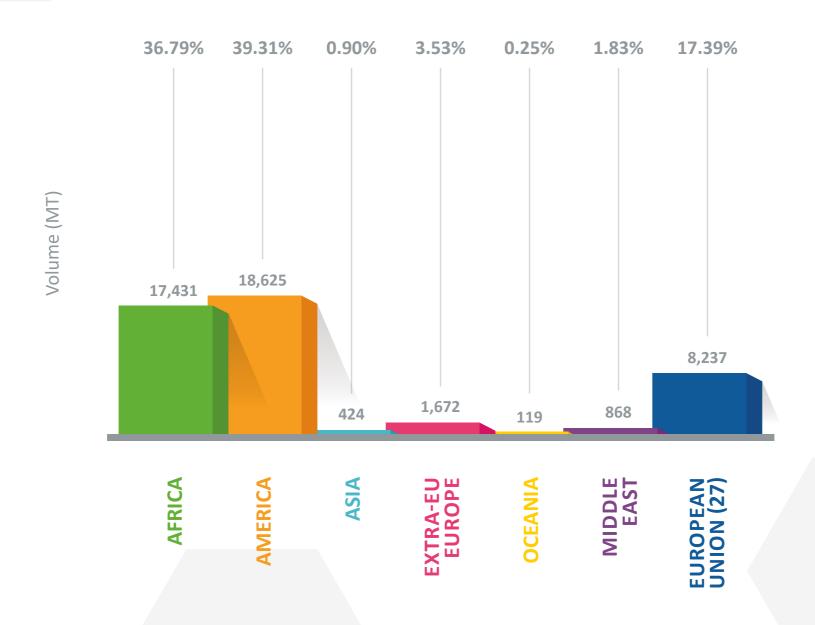




| TURKEY MEAT                |  |        |         |       |                    |         |                |                        |
|----------------------------|--|--------|---------|-------|--------------------|---------|----------------|------------------------|
| WHOLE — 0.73%  PROCESSED — |  | AFRICA | AMERICA | ASIA  | EXTRA-EU<br>EUROPE | OCEANIA | MIDDLE<br>EAST | EUROPEAN<br>UNION (27) |
| 11.61%                     |  | 53.12% | 0.38%   | 0.45% | 0.13%              | 0.26%   | 45.23%         | 0.43%                  |
|                            |  | 5.52%  | 27.06%  | 1.46% | 3.67%              | -       | -              | 62.30%                 |
| CUTS —<br>87.65%           |  | 40.80% | 41.26%  | 0.82% | 3.54%              | 0.28%   | 1.71%          | 11.58%                 |
|                            |  |        |         |       |                    |         |                |                        |
|                            |  |        |         |       |                    |         |                |                        |
|                            |  |        |         |       |                    |         |                |                        |
|                            |  | _      |         |       |                    |         |                |                        |



# SHARE BY REGION AND IMPORTING COUNTRIES OF BRAZILIAN TURKEY MEAT IN 2021





## **AFRICA**

Angola Benin Congo Dem. Rep. of Congo **Equatorial Guinea** 

Gabon Ghana Guinea

Islands Mauritius

Liberia Libya

Mozambique

Sao Tome and Principe

Seychelles South Africa

Togo

## **AMERICA**

Anguilla Antigua and Barbuda Argentina Bahamas Bermuda

British Virgin Islands Cayman Islands Chile

Cuba Curacao Dominican Rep. Grenade Haiti

Mexico Montserrat Panama Paraguay

Peru

Saint Kitts and Nevis St. Maarten **United States** 

Uruguay

#### **ASIA**

Azerbaijan Hong Kong Japan Singapore Thailand

## **EXTRA-EU EUROPE**

Gibraltar Moldova Montenegro Norway

Switzerland United Kingdom

## **OCEANIA**

Marshall Islands Tonga

## **MIDDLE EAST**

Bahrain Georgia Iraq Jordan Kuwait Oman

Qatar Turkey

**United Arab Emirates** 

Belgium Cyprus Denmark

Germany

Greece Italy

Malta

Netherlands





















Fonte: SECEX

# MAIN DESTINATIONS OF BRAZILIAN TURKEY MEAT EXPORTS (MT)

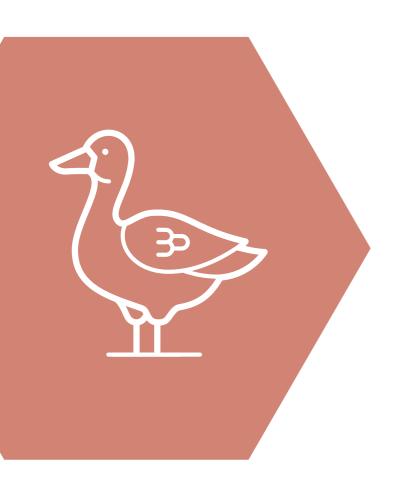
|             |                          |       | TO    | TAL          |          |      | WHOLE |          |       | CUTS  |          | PI    | ROCESSE | ED       |
|-------------|--------------------------|-------|-------|--------------|----------|------|-------|----------|-------|-------|----------|-------|---------|----------|
| Ranking     | Destination              | 2020  | 2021  | Share<br>(%) | Var. (%) | 2020 | 2021  | Var. (%) | 2020  | 2021  | Var. (%) | 2020  | 2021    | Var. (%) |
| 1º          | South Africa             | 6,763 | 8,499 | 17.94        | 25.66    | 27   | -     | -        | 6,276 | 8,216 | 30.91    | 460   | 283     | (38.56)  |
| 2º          | European Union<br>(27)   | 7,795 | 8,237 | 17.39        | 5.67     | 1.78 | 1.49  | (16.19)  | 5,837 | 4,808 | (17.63)  | 1,956 | 3,428   | 75.21    |
| 3º          | Chile                    | 3,189 | 7,171 | 15.14        | 124.89   | 0.01 | 0.02  | 122.22   | 3,068 | 6,846 | 123.16   | 121   | 325     | 168.59   |
| 4º          | Mexico                   | 782   | 4,530 | 9.56         | 479.39   | -    | -     | -        | 782   | 4,530 | 479.39   | -     | -       | -        |
| 5º          | Peru                     | 4,441 | 3,898 | 8.23         | (12.23)  | -    | -     | -        | 4,441 | 3,898 | (12.23)  | -     | -       | -        |
| 6º          | Angola                   | 4,766 | 2,497 | 5.27         | (47.61)  | 62   | 53    | (13.96)  | 4,696 | 2,436 | (48.12)  | 8.96  | 7.98    | (11.03)  |
| <b>7</b> º  | Congo                    | 2,294 | 1,657 | 3.50         | (27.78)  | -    | -     | -        | 2,293 | 1,656 | (27.78)  | 1.38  | 1.01    | (26.59)  |
| 80          | Ghana                    | 1,684 | 1,464 | 3.09         | (13.06)  | 3.94 | 2.46  | (37.70)  | 1,680 | 1,461 | (13.01)  | -     | -       | -        |
| 9º          | United Kingdom           | 1,032 | 1,084 | 2.29         | 5.05     | 0.23 | 0.13  | (44.21)  | 905   | 882   | (2.58)   | 126   | 202     | 60.00    |
| <b>10</b> º | Gabon                    | 1,948 | 1,032 | 2.18         | (47.03)  | -    | -     | -        | 1,947 | 1,032 | (47.00)  | 1.04  | _       | -        |
| 11º         | <b>Equatorial Guinea</b> | 1,311 | 935   | 1.97         | (28.64)  | -    | -     | -        | 1,306 | 935   | (28.43)  | 4.37  | 0.47    | (89.24)  |
| <b>12</b> º | Argentina                | 418   | 745   | 1.57         | 78.17    | -    | -     | -        | 45    | 198   | 337.09   | 373   | 547     | 46.66    |
| 13º         | Benin                    | 829   | 559   | 1.18         | (32.63)  | -    | -     | -        | 829   | 559   | (32.63)  | -     | -       | -        |
| 149         | Switzerland              | 662   | 536   | 1.13         | (19.03)  | 0.04 | 0.02  | (60.53)  | 662   | 536   | (19.03)  | 0.007 | -       | -        |
| <b>15</b> º | Bahamas                  | 56    | 445   | 0.94         | 688.68   | 0.20 | 0.23  | 11.39    | 56    | 418   | 644.50   | 0.04  | 27      | 60,22    |



|             |                         |       | то   | TAL          |          |      | WHOLE |          |       | CUTS |          | PI   | ROCESSI | ED       |
|-------------|-------------------------|-------|------|--------------|----------|------|-------|----------|-------|------|----------|------|---------|----------|
| Ranking     | Destination             | 2020  | 2021 | Share<br>(%) | Var. (%) | 2020 | 2021  | Var. (%) | 2020  | 2021 | Var. (%) | 2020 | 2021    | Var. (%) |
| <b>16</b> º | Cuba                    | 100   | 412  | 0.87         | 312.65   | -    | -     | -        | 55    | 161  | 192.63   | 45   | 251     | 459.83   |
| <b>17</b> º | Grenade                 | 234   | 394  | 0.83         | 68.67    | -    | -     | -        | 234   | 392  | 67.82    | -    | 1.99    | -        |
| 18º         | Uruguay                 | 247   | 364  | 0.77         | 47.26    | -    | -     | -        | 134   | 220  | 64.43    | 113  | 144     | 26.96    |
| 19º         | United Arab<br>Emirates | 102   | 292  | 0.62         | 187.54   | 11   | 87    | 692.16   | 91    | 206  | 126.51   | -    | -       | -        |
| 20º         | Haiti                   | 186   | 255  | 0.54         | 36.82    | -    | -     | -        | 186   | 255  | 36.82    | -    | -       | _        |
| 21º         | Kuwait                  | 1.98  | 252  | 0.53         | 12,614   | 1.98 | 14    | 581.97   | -     | 238  | -        | -    | -       | -        |
| 22º         | Azerbaijan              | 1,051 | 249  | 0.53         | (76.27)  | -    | -     | -        | 1,051 | 249  | (76.26)  | 0.60 | -       | -        |
| 23º         | Mozambique              | 603   | 248  | 0.52         | (58.94)  | -    | -     | -        | 582   | 248  | (57.46)  | 21   | -       | -        |
| 24º         | Mauritius Islands       | 3.00  | 185  | 0.39         | 6,075    | -    | -     | -        | -     | 185  | -        | 3.00 | -       | -        |
| 25º         | Dem. Rep. of<br>Congo   | 115   | 157  | 0.33         | 37.48    | 0.99 | -     | -        | 109   | 156  | 42.71    | 4.24 | 1.49    | (64.92)  |

<sup>\*</sup>For other destinations, see Annex III



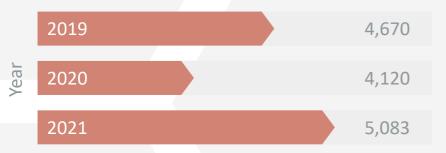


# DUCK AND OTHER POULTRY MEAT

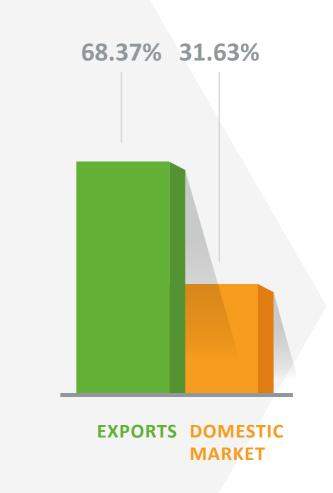


# **BRAZILIAN PRODUCTION**





# DESTINATION OF BRAZILIAN DUCK MEAT PRODUCTION IN 2021

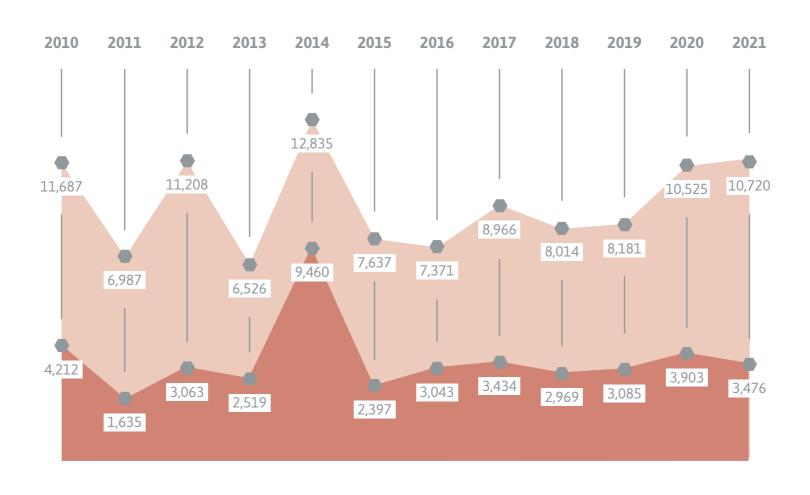


Source: ABPA

# **BRAZILIAN EXPORTS**

# **BRAZILIAN EXPORTS OF DUCK AND OTHER POULTRY MEAT (Historical Series)**

**NCM Codes of Duck and Other Poultry Meat:** 0207.41.00, 0207.42.00, 0207.43.00, 0207.44.00, 0207.45.00, 0207.51.00, 0207.52.00, 0207.53.00, 0207.54.00, 0207.55.00 and 1602.39.00.



**Revenue** (1,000 US\$)

Volume (MT)

















# **BRAZILIAN DUCK AND OTHER POULTRY MEAT EXPORTS**

2020 x 2021 (MT)

|       |       | WHOLE |          |      | CUTS |          | P    | PROCESSE | D        |       | TOTAL |          |
|-------|-------|-------|----------|------|------|----------|------|----------|----------|-------|-------|----------|
|       | 2020  | 2021  | Var. (%) | 2020 | 2021 | Var. (%) | 2020 | 2021     | Var. (%) | 2020  | 2021  | Var. (%) |
| JAN   | 264   | 193   | (27.03)  | 54   | 3.28 | (93.88)  | 0.30 | 0.04     | (87.46)  | 318   | 196   | (38.36)  |
| FEB   | 285   | 158   | (44.49)  | 9.85 | 0.11 | (98.86)  | 0.18 | 0.14     | (25.68)  | 295   | 158   | (46.29)  |
| MAR   | 251   | 259   | 3.26     | 0.23 | 7.22 | 3,052    | 0.61 | 0.22     | (64.50)  | 251   | 266   | 5.87     |
| APR   | 159   | 257   | 61.74    | 0.26 | 8.34 | 3,131    | 64   | 0.13     | (99.80)  | 224   | 266   | 18.84    |
| MAY   | 326   | 186   | (42.99)  | 74   | 1.52 | (97.96)  | 0.07 | 0.10     | 41.79    | 400   | 187   | (53.19)  |
| JUN   | 99    | 180   | 82.02    | 7.88 | 0.78 | (90.06)  | 0.34 | 0.02     | (94.10)  | 107   | 181   | 68.84    |
| JUL   | 182   | 345   | 89.49    | 10   | 32   | 213.92   | 161  | 0.11     | (99.93)  | 353   | 377   | 6.73     |
| AUG   | 334   | 291   | (12.77)  | 0.59 | 6.32 | 970.68   | 0.12 | 0.09     | (25.62)  | 335   | 298   | (11.04)  |
| SEP   | 435   | 518   | 19.05    | 30   | 4.50 | (84.94)  | 161  | 0.06     | (99.96)  | 626   | 523   | (16.49)  |
| ОСТ   | 364   | 466   | 28.10    | 15   | 0.16 | (98.95)  | 0.14 | 0.01     | (92.31)  | 379   | 466   | 22.90    |
| NOV   | 306   | 273   | (10.83)  | 4.40 | 43   | 880.90   | 0.12 | 0.08     | (33.04)  | 310   | 316   | 1.80     |
| DEC   | 283   | 231   | (18.15)  | 22   | 11   | (51.22)  | 0.10 | 0.05     | (51.46)  | 305   | 242   | (20.54)  |
| TOTAL | 3,287 | 3,357 | 2.14     | 229  | 118  | (48.28)  | 388  | 1.04     | (99.73)  | 3,903 | 3,476 | (10.94)  |

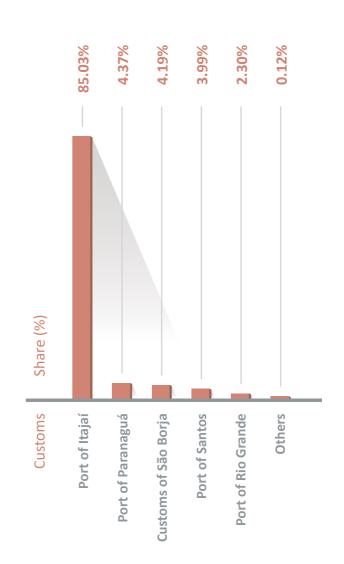
Fonte: SECEX

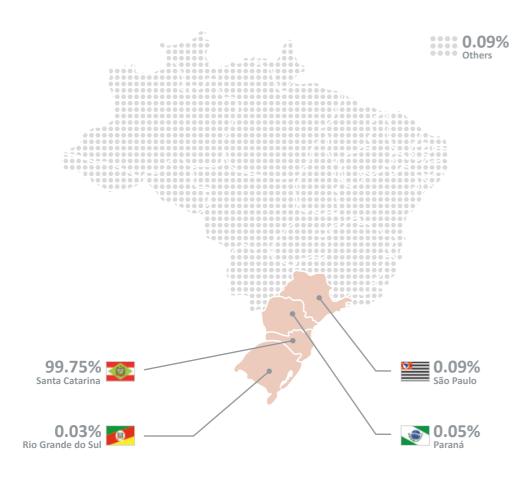


# BRAZILIAN DUCK AND OTHER POULTRY MEAT EXPORTS

BY FEDERAL UNIT IN 2021

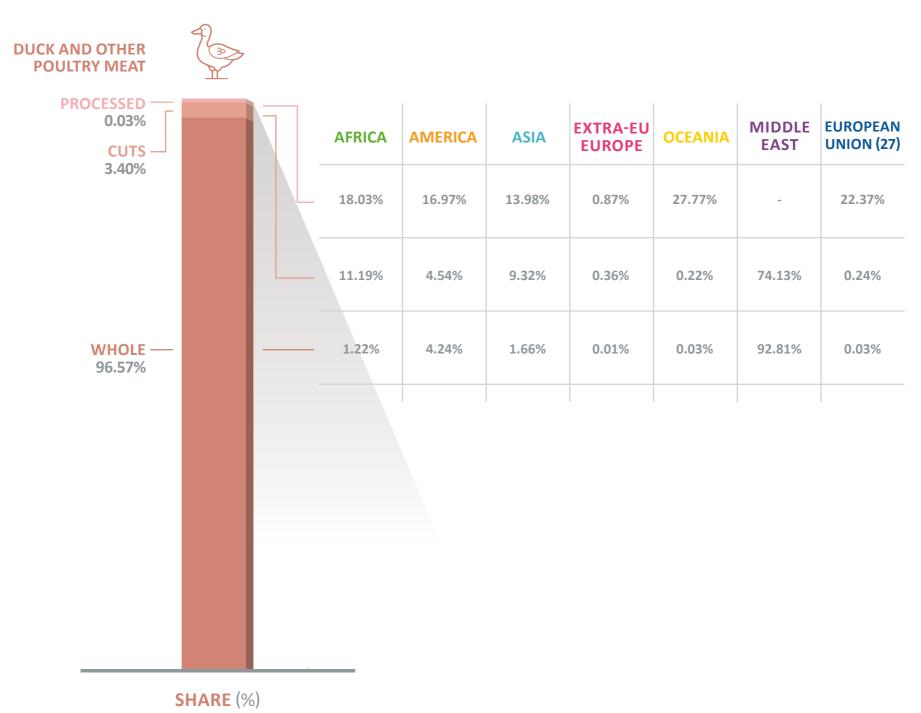






Source: SECEX

# BRAZILIAN DUCK AND OTHER POULTRY MEAT EXPORTS BY PRODUCT AND SHARE BY REGION IN 2021





# **IMPORTING COUNTRIES OF BRAZILIAN DUCK AND OTHER POULTRY MEAT IN 2021**













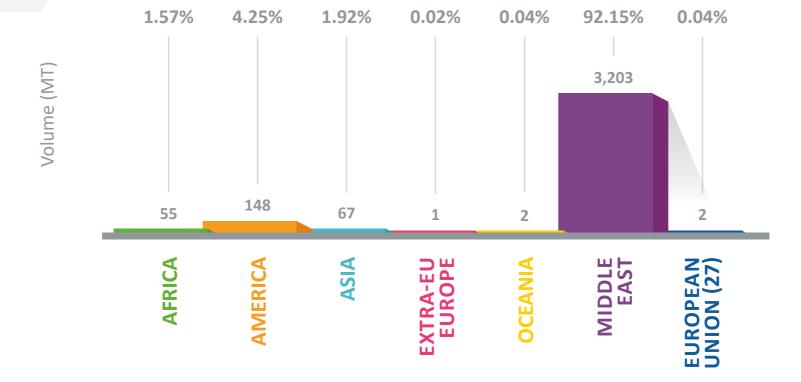












## **AFRICA**

Angola Liberia

## **AMERICA**

Antigua and Barbuda Bahamas Barbados Chile Curacao

Ecuador Panama

#### **ASIA**

China Hong Kong India Japan Maldives Philippines Singapore Thailand Vietnam

## **EXTRA-EU EUROPE**

Gibraltar Norway United Kingdom

## **OCEANIA**

Marshall Islands

#### Vanuatu

## **MIDDLE EAST**

Iran Kuwait Oatar Saudi Arabia Turkey **United Arab Emirates** 

## **EUROPEAN UNION (27)**

Cyprus Denmark France Germany Greece Italy Malta Netherlands Portugal

Belgium

# MAIN DESTINATIONS OF BRAZILIAN EXPORTS OF DUCK AND OTHER POULTRY MEAT (MT)

|             |                         | TOTAL |       |              | WHOLE    |       |       | CUTS     |      |      | PROCESSED |      |      |          |
|-------------|-------------------------|-------|-------|--------------|----------|-------|-------|----------|------|------|-----------|------|------|----------|
| Ranking     | Destination             | 2020  | 2021  | Share<br>(%) | Var. (%) | 2020  | 2021  | Var. (%) | 2020 | 2021 | Var. (%)  | 2020 | 2021 | Var. (%) |
| 1º          | Saudi Arabia            | 1,391 | 1,411 | 40.58        | 1.42     | 1,391 | 1,411 | 1.42     | -    | -    | -         | -    | _    | -        |
| 2º          | United Arab<br>Emirates | 1,085 | 1,152 | 33.15        | 6.26     | 1,068 | 1,072 | 0.41     | 17   | 80   | 382.03    | -    | -    | -        |
| 3₀          | Qatar                   | 378   | 392   | 11.28        | 3.70     | 375   | 385   | 2.60     | 3.18 | 7.44 | 133.96    | -    | _    | -        |
| <b>4</b> º  | Kuwait                  | 267   | 248   | 7.13         | (7.32)   | 267   | 248   | (7.32)   | -    | -    | -         | -    | -    | -        |
| 5º          | Chile                   | 42    | 146   | 4.19         | 249.44   | 24    | 141   | 481.82   | 18   | 5.10 | (70.90)   | -    | -    | -        |
| 6º          | Maldives                | 36    | 54    | 1.55         | 51.60    | 36    | 54    | 51.60    | -    | -    | -         | -    | -    | -        |
| <b>7</b> º  | Angola                  | -     | 53    | 1.53         | -        | -     | 40    | -        | -    | 13   | -         | -    | -    | -        |
| 80          | Japan                   | 92    | 10    | 0.30         | (88.85)  | 45    | 0.20  | (99.57)  | 47   | 10   | (78.51)   | -    | 0.01 | -        |
| 9º          | European Union<br>(27)  | 1.80  | 1.51  | 0.04         | (16.57)  | 0.87  | 0.99  | 14.34    | 0.69 | 0.28 | (58.72)   | 0.25 | 0.23 | (7.57)   |
| <b>10</b> º | Marshall Islands        | 1.28  | 1.48  | 0.04         | 16.05    | 0.54  | 0.94  | 74.16    | 0.34 | 0.26 | (23.51)   | 0.40 | 0.29 | (28.54)  |
| 119         | Liberia                 | 54    | 1.37  | 0.04         | (97.48)  | 0.56  | 0.96  | 71.05    | 54   | 0.22 | (99.59)   | 0.20 | 0.19 | (6.50)   |
| <b>12</b> º | Panama                  | 1.60  | 1.31  | 0.04         | (18.04)  | 0.73  | 1.09  | 50.07    | 0.23 | 0.11 | (54.35)   | 0.65 | 0.12 | (81.45)  |
| <b>13</b> º | Singapore               | 1.35  | 1.11  | 0.03         | (17.68)  | 0.26  | 0.61  | 130.80   | 0.70 | 0.50 | (28.30)   | 0.39 | 0.01 | (98.22)  |
| <b>14</b> º | Hong Kong               | 82    | 0.84  | 0.02         | (98.98)  | 0.30  | 0.60  | 99.00    | 81   | 0.17 | (99.79)   | 0.11 | 0.07 | (33.64)  |
| <b>15</b> º | Norway                  | 0.85  | 0.63  | 0.02         | (26.06)  | 0.14  | 0.31  | 115.49   | 0.51 | 0.32 | (37.65)   | 0.20 | 0.01 | (97.00)  |



|             | TOTAL                  |      |      | WHOLE        |          |      | CUTS |          |      | PROCESSED |          |      |      |          |
|-------------|------------------------|------|------|--------------|----------|------|------|----------|------|-----------|----------|------|------|----------|
| Ranking     | Destination            | 2020 | 2021 | Share<br>(%) | Var. (%) | 2020 | 2021 | Var. (%) | 2020 | 2021      | Var. (%) | 2020 | 2021 | Var. (%) |
| <b>16</b> º | Thailand               | 0.51 | 0.48 | 0.01         | (6.10)   | 0.12 | 0.22 | 79.03    | 0.38 | 0.26      | (33.59)  | -    | -    | -        |
| <b>17</b> º | Bahamas                | 0.46 | 0.42 | 0.01         | (8.87)   | 0.14 | 0.33 | 128.67   | 0.03 | 0.06      | 121.43   | 0.29 | 0.03 | (89.00)  |
| 189         | Malta                  | 0.36 | 0.40 | 0.01         | 9.97     | 0.26 | 0.24 | (9.92)   | 0.05 | 0.04      | (16.67)  | 0.05 | 0.12 | 137.25   |
| 19º         | Antigua and<br>Barbuda | 0.16 | 0.27 | 0.01         | 68.55    | 0.12 | 0.17 | 44.83    | 0.04 | 0.10      | 132.56   | -    | -    | -        |
| 20º         | Cyprus                 | 0.33 | 0.23 | 0.01         | (30.21)  | 0.17 | 0.13 | (23.84)  | 0.06 | 0.03      | (56.14)  | 0.10 | 0.08 | (26.47)  |























# EGGS



# **BRAZILIAN PRODUCTION**

## **GROSS PRODUCTION VALUE**

(Billion BRL)



# DI ACEMENT OF LAVER

|   | ı | Ī |   |   |  |
|---|---|---|---|---|--|
| ı | ı | ı | Ī | ı |  |
| ÷ | - | ÷ | ÷ | ÷ |  |















| PLACEIVIEIVI OF | LATER |
|-----------------|-------|
| HENS (Heads)    |       |
|                 |       |

| 2010 | 866,945   |
|------|-----------|
| 2011 | 928,234   |
| 2012 | 907,412   |
| 2013 | 976,985   |
| 2014 | 1,073,184 |
| 2015 | 981,788   |
| 2016 | 1,339,457 |
| 2017 | 1,086,976 |
| 2018 | 1,372,651 |
| 2019 | 1,353,096 |
| 2020 | 1,441,548 |

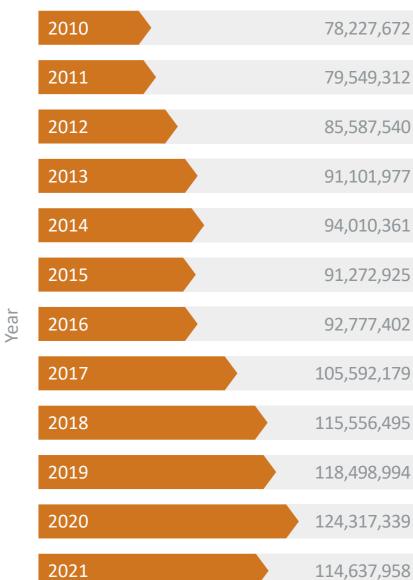
1,368,391

Source: ABPA

**PLACEMENT OF PARENT** 

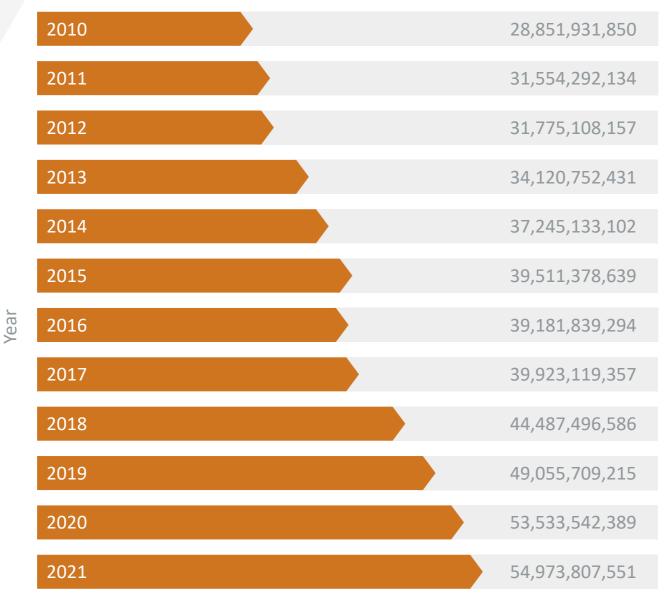
**STOCK** (Heads)

2021



Source: ABPA

# **BRAZILIAN PRODUCTION OF EGGS (Units)**



Source: ABPA

# **DAY-OLD CHICK PLACEMENT BY FEDERAL UNIT IN 2021**









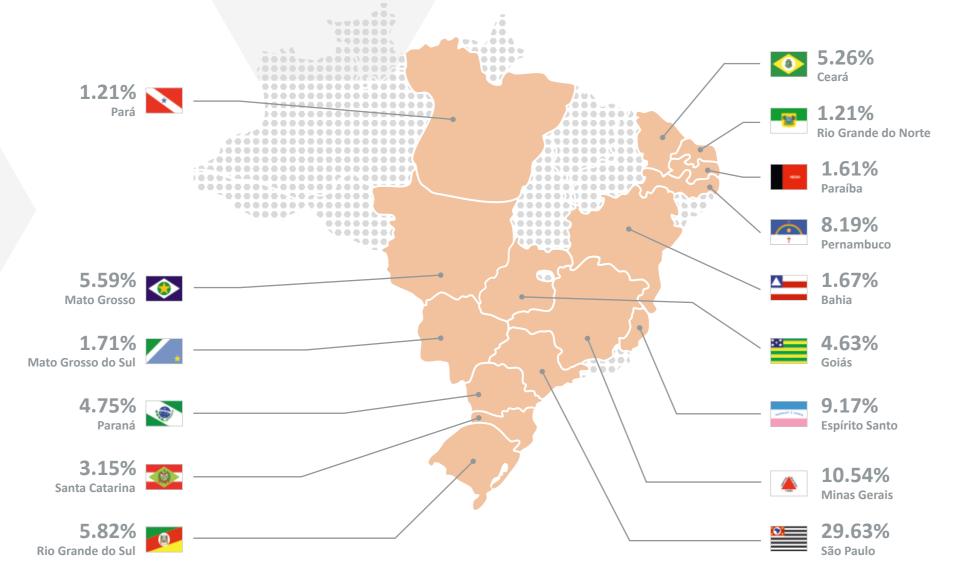






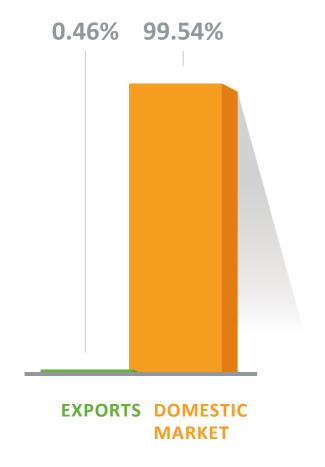






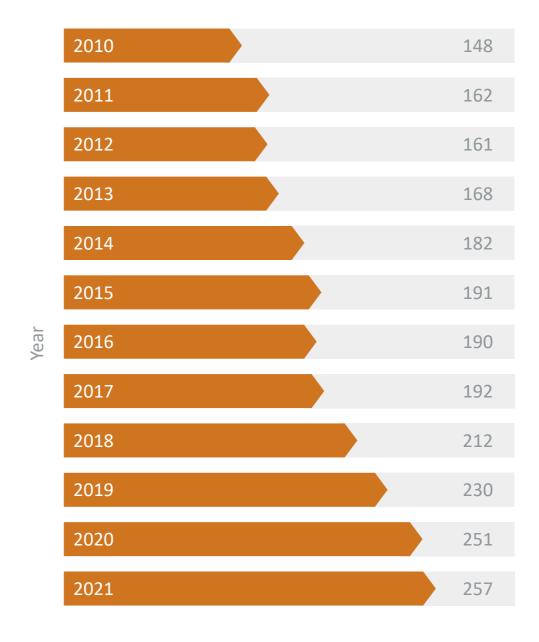
Source: ABPA

## **DESTINATION OF BRAZILIAN PRODUCTION OF EGGS IN 2021**



#### **EGG PER CAPITA CONSUMPTION**

(Units/per person)



Source: SECEX/ABPA Source: ABPA

# **BRAZILIAN EXPORTS**

## **BRAZILIAN EXPORTS OF EGGS** (Historical Series)

NCM Codes of Eggs: 0407.00.90, 0407.21.00, 0407.29.00, 0407.90.00, 0408.11.00, 0408.19.00, 0408.91.00, 0408.99.00, 3502.11.00 and 3502.19.00.







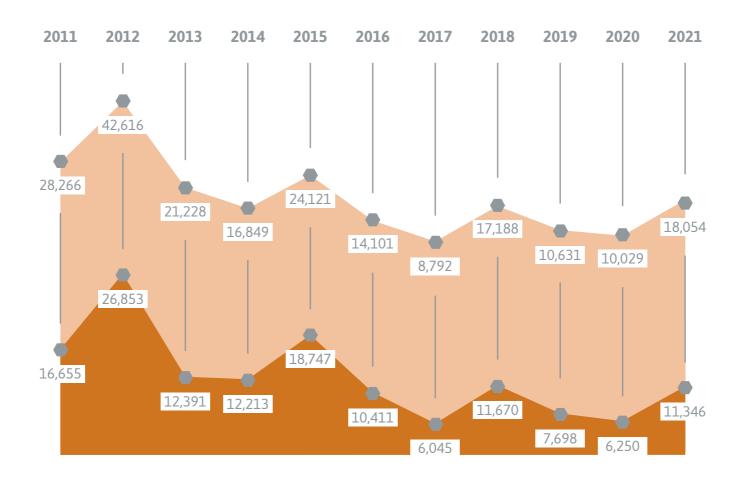












Volume (MT)

**Revenue** (1,000 US\$)

## **BRAZILIAN EXPORTS OF EGGS**

2020 x 2021 (MT)

|       |       | RAW   | PROCESSED |       |       |          |       | TOTAL  |          |
|-------|-------|-------|-----------|-------|-------|----------|-------|--------|----------|
|       | 2020  | 2021  | Var. (%)  | 2020  | 2021  | Var. (%) | 2020  | 2021   | Var. (%) |
| JAN   | 569   | 1,494 | 162.75    | 253   | 130   | (48.46)  | 821   | 1,624  | 97.80    |
| FEB   | 159   | 1,307 | 722.48    | 287   | 245   | (14.68)  | 446   | 1,552  | 247.88   |
| MAR   | 63    | 452   | 614.25    | 225   | 144   | (35.98)  | 288   | 596    | 106.77   |
| APR   | 77    | 701   | 808.37    | 135   | 164   | 21.36    | 212   | 865    | 307.93   |
| MAY   | 186   | 311   | 67.37     | 145   | 159   | 9.55     | 331   | 470    | 42.02    |
| JUN   | 116   | 250   | 115.64    | 95    | 304   | 218.84   | 211   | 554    | 162.23   |
| JUL   | 68    | 221   | 224.35    | 175   | 227   | 29.42    | 243   | 448    | 83.98    |
| AUG   | 69    | 172   | 149.14    | 168   | 396   | 135.70   | 237   | 568    | 139.61   |
| SEP   | 50    | 226   | 349.99    | 242   | 425   | 75.38    | 292   | 650    | 122.46   |
| ОСТ   | 190   | 459   | 140.97    | 137   | 361   | 162.52   | 328   | 819    | 150.01   |
| NOV   | 1,171 | 439   | (62.47)   | 226   | 266   | 18.00    | 1,396 | 706    | (49.46)  |
| DEC   | 1,310 | 1,876 | 43.19     | 133   | 617   | 364.88   | 1,443 | 2,492  | 72.76    |
| TOTAL | 4,028 | 7,908 | 96.32     | 2,222 | 3,438 | 54.73    | 6,250 | 11,346 | 81.54    |



# **BRAZILIAN EGGS EXPORTS**



# BY FEDERAL UNIT **IN 2021**

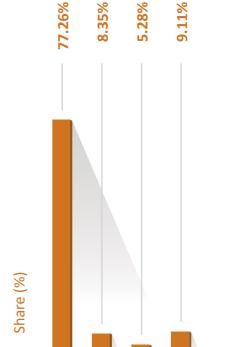


Customs

Port of Santos

Port of Rio Grande





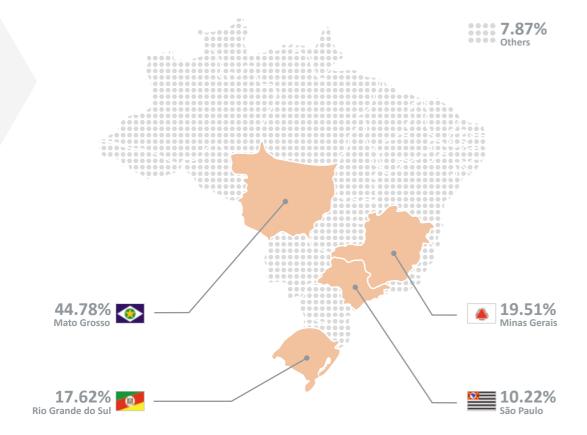
Port of Itajaí











Source: SECEX

# **BRAZILIAN EGGS EXPORTS BY PRODUCT AND SHARE BY REGION IN 2021**





# SHARE BY REGION AND IMPORTING **COUNTRIES OF BRAZILIAN EGGS IN 2021**









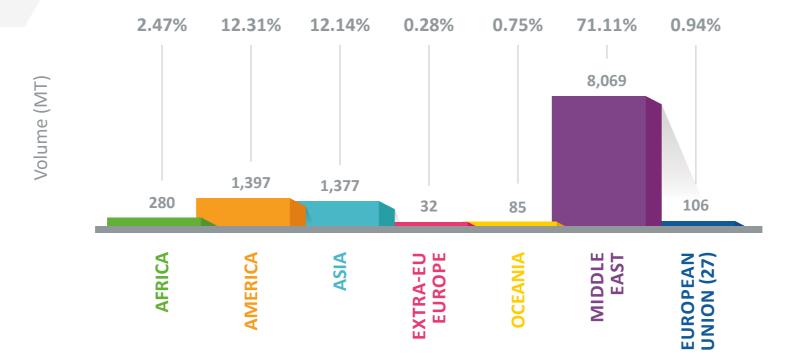












#### **AFRICA**

Congo Egypt Gambia Liberia Senegal Sierra Leone South Africa Swaziland Togo

#### **AMERICA**

Antigua and Barbuda Argentina Bahamas Barbados Belize Bermuda Cayman Islands

Chile Colombia Cuba Curacao Ecuador Falklands Guyana Honduras Panama Paraguay Peru St. Vincent and the Grenadines Suriname **United States** Uruguay **US Virgin Islands** 

#### **ASIA**

Bangladesh China

South Korea Philippines Hong Kong India Japan Malaysia Pakistan Thailand Taiwan Vietnam Singapore

#### **EXTRA-EU EUROPE**

Gibraltar Isle of Man Montenegro Norway Switzerland United Kingdom

#### **OCEANIA**

Cook Islands Marshall Islands Vanuatu

#### **MIDDLE EAST**

Bahrain Iran Jordan Lebanon Oman Qatar Saudi Arabia Turkey **United Arab Emirates** 

#### **EUROPEAN UNION (27)**

Cyprus Denmark France Germany Greece Ireland Italy Luxembourg Malta Netherlands Poland Portugal Spain Sweden

Belgium

Croatia

# MAIN DESTINATIONS OF BRAZILIAN EXPORTS **OF EGGS (MT)**

|             |                      |       | то    | TAL       |          |       | RAW   |          | PROCESSED |       | D         |
|-------------|----------------------|-------|-------|-----------|----------|-------|-------|----------|-----------|-------|-----------|
| Ranking     | Destination          | 2020  | 2021  | Share (%) | Var. (%) | 2020  | 2021  | Var. (%) | 2020      | 2021  | Var. (%)  |
| 1º          | United Arab Emirates | 3,380 | 6,916 | 60.95     | 104.60   | 3,126 | 6,803 | 117.60   | 254       | 113   | (55.62)   |
| 2º          | Japan                | 316   | 1,171 | 10.32     | 270.04   | 5.19  | 3.84  | (26.06)  | 311       | 1.167 | 275       |
| 3º          | Qatar                | 0.52  | 486   | 4.28      | 93,370   | 0.48  | 0.05  | (90.68)  | 0.04      | 486   | 1,313,414 |
| 4º          | United States        | 3.24  | 472   | 4.16      | 14,487   | 0.29  | 0.42  | 45.61    | 2.95      | 472   | 15.881    |
| 5º          | Oman                 | 144   | 408   | 3.59      | 183.16   | 144   | 408   | 183.16   | -         | -     | -         |
| 6₀          | Uruguay              | 452   | 392   | 3.45      | (13.29)  | -     | -     | -        | 452       | 392   | (13.29)   |
| <b>7</b> º  | Saudi Arabia         | 199   | 162   | 1.43      | (18.65)  | 0.32  | 0.14  | (56.66)  | 199       | 162   | (18.59)   |
| 80          | Cuba                 | 20    | 120   | 1.06      | 500.00   | -     | -     | -        | 20        | 120   | 500.00    |
| 9º          | European Union (27)  | 160   | 106   | 0.94      | (33.53)  | 74    | 87    | 16.95    | 86        | 19    | (77.42)   |
| <b>10</b> º | Liberia              | 120   | 104   | 0.92      | (12.68)  | 64    | 92    | 43.99    | 56        | 13    | (77.12)   |
| 119         | Sierra Leone         | -     | 103   | 0.91      | -        | -     | 103   | -        | -         | -     | -         |
| <b>12</b> º | Paraguay             | 137   | 97    | 0.85      | (29.18)  | 79    | -     | -        | 58        | 97    | 67.04     |
| <b>13</b> º | Argentina            | 456   | 95    | 0.84      | (79.16)  | 1.17  | -     | -        | 455       | 95    | (79.10)   |
| 14º         | Bangladesh           | 2.90  | 89    | 0.78      | 2,969    | 2.35  | 0.96  | (59.27)  | 0.55      | 88    | 15.842    |
| 15º         | Marshall Islands     | 130   | 84    | 0.74      | (35.33)  | 80    | 77    | (3.95)   | 50        | 7.47  | (85.17)   |



|         |              |      | то   | TAL       |          | RAW  |      |          | PROCESSED |      |          |
|---------|--------------|------|------|-----------|----------|------|------|----------|-----------|------|----------|
| Ranking | Destination  | 2020 | 2021 | Share (%) | Var. (%) | 2020 | 2021 | Var. (%) | 2020      | 2021 | Var. (%) |
| 16º     | Panama       | 104  | 83   | 0.73      | (20.32)  | 82   | 78   | (4.09)   | 23        | 4.80 | (78.80)  |
| 17º     | Turkey       | 3.59 | 67   | 0.59      | 1,762    | 1.99 | 2.92 | 46.36    | 1.60      | 64   | 3,902    |
| 18º     | Chile        | 93   | 65   | 0.57      | (30.18)  | 46   | -    | -        | 47        | 65   | 38.21    |
| 19º     | Hong Kong    | 187  | 58   | 0.51      | (69.07)  | 161  | 50   | (69.26)  | 26        | 8.44 | (67.91)  |
| 20º     | Singapore    | 55   | 40   | 0.35      | (27.01)  | 37   | 32   | (11.94)  | 18.0      | 7.60 | (57.84)  |
| 21º     | Guyana       | 1.50 | 35   | 0.31      | 2,236    | 1.50 | 35   | 2,236    | -         | -    | _        |
| 22º     | Bahrain      | 59   | 28   | 0.25      | (52.69)  | 0.12 | -    | -        | 59        | 28   | (52.59)  |
| 23º     | Gambia       | -    | 26   | 0.23      | -        | -    | 26   | -        | -         | -    | _        |
| 24º     | South Africa | 0.08 | 26   | 0.23      | 31,090   | 0.08 | 26   | 31,090   | -         | -    | -        |
| 25º     | Norway       | 25   | 22   | 0.20      | (10.21)  | 15   | 20   | 35.83    | 10        | 2.69 | (74.27)  |















<sup>\*</sup>For other destinations, see Annex IV





# POULTRY GENETIC MATERIAL



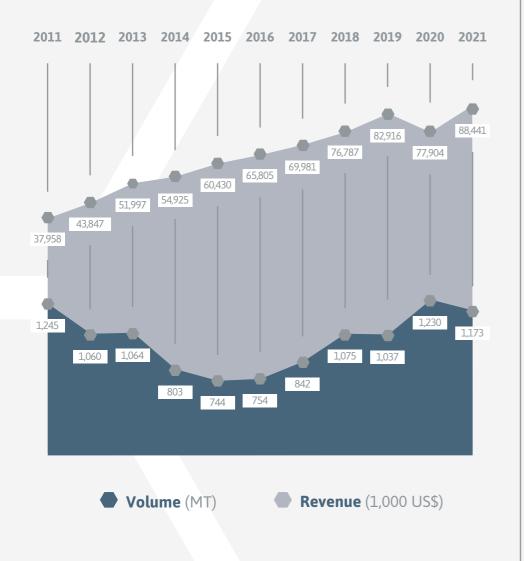
# **BRAZILIAN EXPORTS**

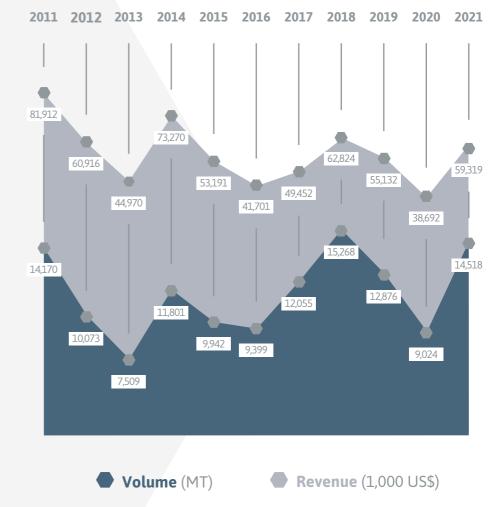
# BRAZILIAN EXPORTS OF DAY-OLD CHICKS (Historical Series)

**NCM Codes of Day-old Chicks:** 0105.11.10, 0105.11.90, 0105.92.00, 0105.93.00 and 0105.94.00.

# BRAZILIAN EXPORTS OF HATCHING EGGS (Historical Series)

**NCM Codes of Hatching Eggs:** 0407.00.11, 0407.00.19, 0407.11.00 and 0407.19.00.





Source: SECEX Source: SECEX

# **BRAZILIAN POULTRY GENETIC**

**MATERIAL EXPORTS** 

2020 x 2021 (MT)

| 1 | ı        |   | ı |  |
|---|----------|---|---|--|
| 1 | <u> </u> | 1 | _ |  |

|       | D     | DAY-OLD CHICKS |          |       | HATCHING EGGS |          |        |        |          |
|-------|-------|----------------|----------|-------|---------------|----------|--------|--------|----------|
|       | 2020  | 2021           | Var. (%) | 2020  | 2021          | Var. (%) | 2020   | 2021   | Var. (%) |
| JAN   | 73    | 119            | 62.95    | 1,121 | 984           | (12.26)  | 1,194  | 1,102  | (7.68)   |
| FEB   | 142   | 84             | (40.66)  | 1,125 | 841           | (25.21)  | 1,267  | 926    | (26.94)  |
| MAR   | 86    | 113            | 30.98    | 1,259 | 1,304         | 3.57     | 1,345  | 1,417  | 5.32     |
| APR   | 70    | 76             | 8.96     | 385   | 1,054         | 173.58   | 455    | 1,130  | 148.28   |
| MAY   | 90    | 86             | (3.70)   | 456   | 1,003         | 119.72   | 546    | 1,089  | 99.48    |
| JUN   | 102   | 70             | (31.30)  | 488   | 1,222         | 150.64   | 590    | 1,292  | 119.17   |
| JUL   | 115   | 95             | (17.38)  | 553   | 1,313         | 137.49   | 668    | 1,408  | 110.75   |
| AUG   | 117   | 95             | (19.35)  | 676   | 1,433         | 111.92   | 794    | 1,528  | 92.52    |
| SEP   | 115   | 96             | (16.37)  | 659   | 1,190         | 80.64    | 774    | 1,286  | 66.20    |
| ОСТ   | 120   | 142            | 18.98    | 749   | 1,451         | 93.70    | 869    | 1,594  | 83.41    |
| NOV   | 100   | 120            | 19.34    | 727   | 1,426         | 96.01    | 828    | 1,546  | 86.71    |
| DEC   | 100   | 76             | (23.46)  | 824   | 1,296         | 57.19    | 924    | 1,372  | 48.48    |
| TOTAL | 1,230 | 1,173          | (4.64)   | 9,024 | 14,518        | 60.88    | 10,254 | 15,691 | 53.02    |













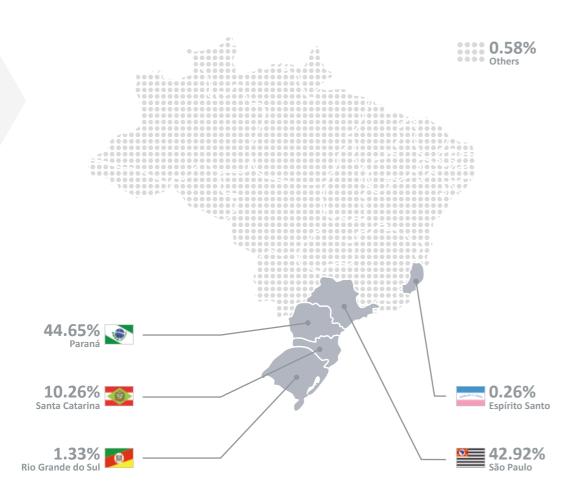


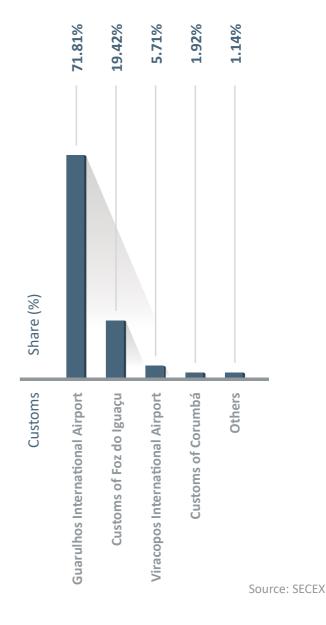


# BRAZILIAN POULTRY GENETIC MATERIAL EXPORTS

BY FEDERAL UNIT IN 2021

# BY CUSTOMS IN 2021





# **BRAZILIAN POULTRY GENETIC MATERIAL EXPORTS BY PRODUCT AND SHARE BY REGION IN 2021**

SHARE (%)











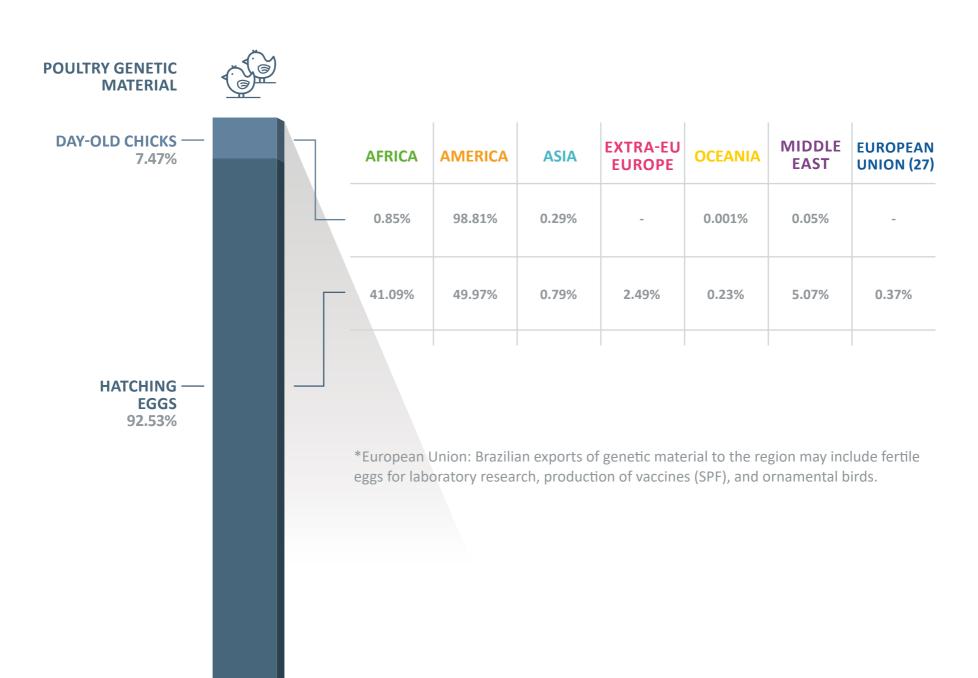






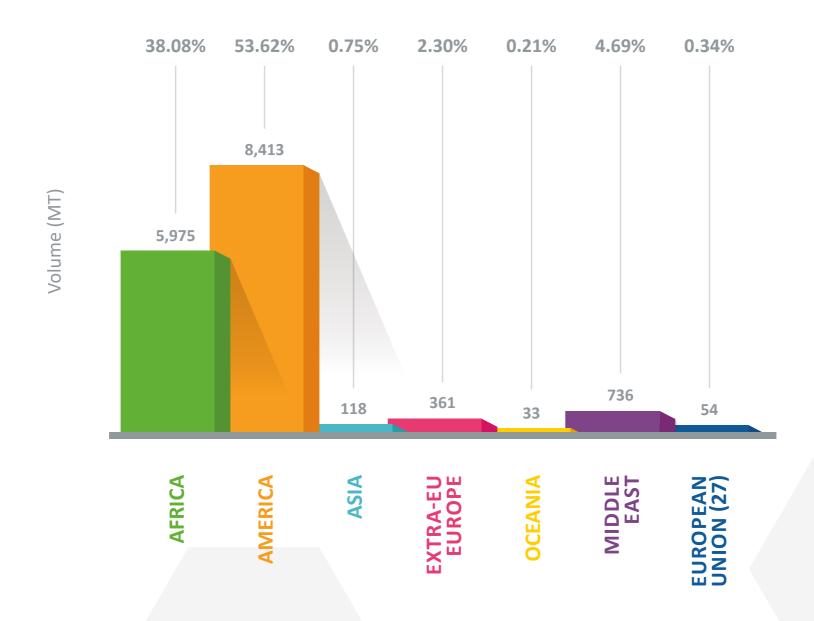








# SHARE BY REGION AND IMPORTING COUNTRIES OF **BRAZILIAN POULTRY GENETIC MATERIAL IN 2021**





#### **AFRICA**

Angola Cameroon Ethiopia Ivory Coast Liberia Madagascar

Mali Morocco Mozambique Senegal South Africa

Swaziland

**AMERICA** 

Sudan

Antigua and barbuda

Argentina Bahamas Barbados Belize

Bermuda Bolivia

Cayman Islands

Chile Colombia Costa Rica Dominican Rep.

Ecuador Mexico Panama Paraguay Peru

St. Vincent and the Grenadines Uruguay

Venezuela

#### **ASIA**

China Hong Kong India Japan Malaysia Philippines Singapore South Korea Sri Lanka Taiwan Thailand

#### **EXTRA-EU EUROPE**

Isle of Man Montenegro Norway Russia

Switzerland United Kingdom

#### **OCEANIA**

Marshall Islands Niue Vanuatu

#### **MIDDLE EAST**

Iraq Lebanon Saudi Arabia Turkey **United Arab Emirates** 

#### **EUROPEAN UNION (27)**

Belgium Cyprus Denmark Germany

Greece

Italy

Luxembourg

Malta

Netherlands Portugal

Sweden





















\*European Union: Brazilian exports of genetic material to the region may include fertile eggs for laboratory research, production of vaccines (SPF), and ornamental birds.

# MAIN DESTINATIONS OF BRAZILIAN EXPORTS OF **POULTRY GENETIC MATERIAL (MT)**

|             |                      |       | то    | TAL       |          | DAY-OLD CHICKS |       |          | HATCHING EGGS |       |          |
|-------------|----------------------|-------|-------|-----------|----------|----------------|-------|----------|---------------|-------|----------|
| Ranking     | Destination          | 2020  | 2021  | Share (%) | Var. (%) | 2020           | 2021  | Var. (%) | 2020          | 2021  | Var. (%) |
| 1º          | Senegal              | 4,850 | 5,685 | 36.23     | 17.23    | 0.15           | 1.22  | 696.08   | 4,850         | 5,684 | 17.21    |
| 2º          | Mexico               | 601   | 4,094 | 26.09     | 581.53   | -              | -     | -        | 601           | 4,094 | 581.53   |
| 3º          | Paraguay             | 3,085 | 3,031 | 19.31     | (1.77)   | 887            | 848   | (4.37)   | 2,198         | 2,182 | (0.73)   |
| <b>4</b> º  | United Arab Emirates | 171   | 481   | 3.07      | 181.50   | -              | -     | -        | 171           | 481   | 181.50   |
| 5º          | Dominican Rep.       | -     | 325   | 2.07      | -        | -              | 1.89  | -        | -             | 323   | -        |
| <b>6</b> º  | Switzerland          | 0.24  | 324   | 2.06      | 134,709  | -              | -     | -        | 0.24          | 324   | 134,709  |
| <b>7</b> º  | Bolivia              | 204   | 302   | 1.92      | 47.88    | 143            | 98    | (31.51)  | 60            | 203   | 236.40   |
| 80          | Peru                 | 251   | 301   | 1.92      | 20.19    | 25             | 29    | 16.03    | 226           | 272   | 20.65    |
| 9º          | Saudi Arabia         | 411   | 211   | 1.35      | (48.70)  | -              | -     | -        | 411           | 211   | (48.70)  |
| <b>10</b> º | Colombia             | 186   | 159   | 1.02      | (14.12)  | 31             | 33    | 6.87     | 155           | 126   | (18.34)  |
| 11º         | Mali                 | 0.56  | 106   | 0.67      | 18,720   | -              | -     | -        | 0.56          | 106   | 18,720   |
| <b>12</b> º | Ecuador              | 72    | 88    | 0.56      | 21.37    | 68             | 85    | 25.02    | 3.97          | 2.33  | (41.39)  |
| <b>13</b> º | Philippines          | 62    | 87    | 0.55      | 40.49    | -              | 0.56  | -        | 62            | 86    | 39.59    |
| 149         | European Union (27)  | 42    | 54    | 0.34      | 26.23    | 1.29           | 0.001 | (99.92)  | 41            | 54    | 30.16    |
| <b>15</b> º | Ivory Coast          | 58    | 47    | 0.30      | (18.89)  | _              | _     | -        | 58            | 47    | (18.89)  |



|             |                  |      | TOTAL |           |          | DAY-OLD CHICKS |       |          | HATCHING EGGS |      |          |
|-------------|------------------|------|-------|-----------|----------|----------------|-------|----------|---------------|------|----------|
| Ranking     | Destination      | 2020 | 2021  | Share (%) | Var. (%) | 2020           | 2021  | Var. (%) | 2020          | 2021 | Var. (%) |
| 16º         | Iraq             | -    | 43    | 0.28      | -        | -              | -     | -        | -             | 43   | -        |
| <b>17</b> º | Swaziland        | -    | 37    | 0.23      | -        | -              | -     | -        | -             | 37   | -        |
| 189         | Marshall Islands | 26   | 33    | 0.21      | 27.10    | 0.001          | 0.01  | 600.00   | 26            | 33   | 27.08    |
| 19º         | Argentina        | 36   | 30    | 0.19      | (17.99)  | 29             | 30    | 2.21     | 7.19          | -    | -        |
| 20º         | Montenegro       | -    | 29    | 0.18      | -        | -              | -     | -        | -             | 29   | -        |
| 21º         | Cameroon         | -    | 28    | 0.18      | -        | -              | -     | -        | -             | 28   | -        |
| 22º         | Liberia          | 20   | 25    | 0.16      | 24.68    | 0.01           | 0.002 | (66.67)  | 20            | 25   | 24.70    |
| 23º         | Venezuela        | 54   | 24    | 0.15      | (56.10)  | 6.55           | 5.25  | (19.84)  | 47            | 18   | (61.14)  |
| 24º         | Panama           | 23   | 19    | 0.12      | (17.77)  | 0.01           | -     | -        | 23            | 19   | (17.75)  |
| 25º         | Chile            | 20   | 17    | 0.11      | (16.11)  | 20             | 17    | (16.18)  | 0.09          | 0.09 | (1.09)   |









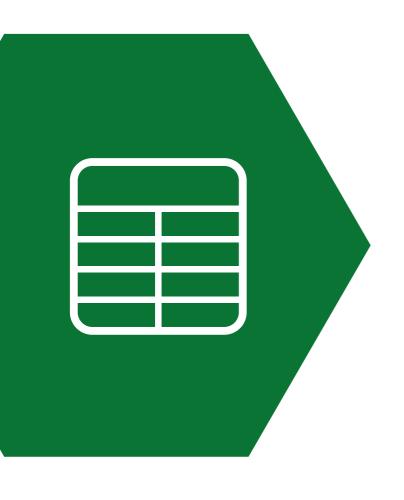












# ANNEXES





# **ANNEX I:** OTHER DESTINATIONS OF BRAZILIAN CHICKEN MEAT EXPORTS (MT)

|                     |        | TOTAL  |          |
|---------------------|--------|--------|----------|
| Destination         | 2020   | 2021   | Var. (%) |
| Afghanistan         | 10,971 | 7,951  | (27.52)  |
| Albania             | 14,573 | 17,147 | 17.67    |
| American Samoa      | 16     | 14     | (7.94)   |
| Anguilla            | 245    | 212    | (13.36)  |
| Antigua and Barbuda | 2,986  | 3,285  | 10.03    |
| Argentina           | 5,292  | 8,376  | 58.29    |
| Armenia             | 131    | 281    | 114.99   |
| Aruba               | 4,239  | 5,354  | 26.30    |
| Bahamas             | 7,842  | 9,404  | 19.93    |
| Bahrain             | 36,239 | 29,106 | (19.68)  |
| Barbados            | 1.91   | 2.49   | 29.83    |
| Belarus             | -      | 468    | -        |
| Belgium             | 1,522  | 1,306  | (14.15)  |
| Belize              | 12     | 15     | 30.94    |
| Benin               | 2,725  | 8,309  | 204.87   |

|                                      |       | TOTAL  |          |
|--------------------------------------|-------|--------|----------|
| Destination                          | 2020  | 2021   | Var. (%) |
| Bermuda                              | 74    | 171    | 130.79   |
| Bolivia                              | 5,307 | 5,962  | 12.34    |
| Bonaire, Saint<br>Eustatius and Saba | 647   | 615    | (4.94)   |
| Botswana                             | -     | 382    | -        |
| British Virgin Islands               | 174   | 254    | 46.16    |
| Brunei Darussalam                    | -     | 4.61   | -        |
| Bulgaria                             | 605   | 458    | (24.36)  |
| Cambodia                             | 1,844 | 5,070  | 174.98   |
| Cameroon                             | 586   | 43     | (92.64)  |
| Canada                               | 11,56 | 16,760 | 44.98    |
| Cape Green                           | 1,023 | 761    | (25.57)  |
| Cayman Islands                       | 121   | 182    | 50.99    |
| Central African Rep.                 | 2,147 | 2,580  | 20.17    |
| Chad                                 | 1,645 | 1,968  | 19.63    |
| Comoro Islands                       | 2,960 | 2,499  | (15.58)  |

<sup>\*</sup>Does not include sausages and similar products







## **TOTAL**

| (A) |
|-----|
|     |













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|---|---------------|---|-----|----|--|
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| - | $\overline{}$ |   |     | _  |  |

|                    |        | IOIAL  |          |
|--------------------|--------|--------|----------|
| Destination        | 2020   | 2021   | Var. (%) |
| Congo              | 11,239 | 14,846 | 32.09    |
| Croatia            | 0.18   | 0.09   | (48.07)  |
| Cuba               | 40,952 | 29,314 | (28.42)  |
| Curacao            | 7,242  | 8,314  | 14.80    |
| Cyprus             | 64     | 33     | (48.76)  |
| Dem. Rep. of Congo | 13,476 | 15,686 | 16.40    |
| Denmark            | 95     | 146    | 54.66    |
| Djibouti           | 2,624  | 3,723  | 41.89    |
| Dominica           | 924    | 1,156  | 25.17    |
| Dominican Rep.     | 756    | 16,101 | 2,03     |
| East Timor         | 4,022  | 4,440  | 10.39    |
| Egypt              | 58,789 | 33,475 | (43.06)  |
| Equatorial Guinea  | 2,697  | 2,341  | (13.19)  |
| Ethiopia           | 98     | 228    | 132.13   |
| Falklands          | -      | 27     | -        |

| Destination   | 2020   | 2021   | Var. (%) |
|---------------|--------|--------|----------|
| France        | 27     | 53     | 99.19    |
| Gabon         | 7,537  | 6,415  | (14.88)  |
| Gambia        | 3,008  | 7,179  | 138.67   |
| Georgia       | 11,340 | 14,570 | 28.49    |
| Germany       | 22,740 | 23,412 | 2.95     |
| Ghana         | 15,268 | 33,665 | 120.50   |
| Gibraltar     | 1.31   | 1.51   | 15.11    |
| Greece        | 1,017  | 556    | (45.30)  |
| Grenade       | 3,681  | 4,110  | 11.64    |
| Guinea        | 2,663  | 5,034  | 89.03    |
| Guinea Bissau | 229    | 124    | (45.69)  |
| Guyana        | 778    | 1,136  | 46.03    |
| Haiti         | 13,249 | 14,486 | 9.34     |
| Honduras      | -      | 28     | -        |
| India         | 54     | 122    | 124.58   |



# **ANNEX I:** OTHER DESTINATIONS OF BRAZILIAN CHICKEN MEAT EXPORTS (MT)

|             | TOTAL |       |          |  |
|-------------|-------|-------|----------|--|
| Destination | 2020  | 2021  | Var. (%) |  |
| Iran        | 29    | 2,870 | 9,706    |  |
| Ireland     | 2,705 | 5,495 | 103.15   |  |
| Isle of Man | 1.90  | 1.46  | (22.92)  |  |
| Israel      | -     | 52    | -        |  |
| Italy       | 3.06  | 84    | 2,657    |  |
| Ivory Coast | 322   | 72    | (77.56)  |  |
| Kazakhstan  | 1,173 | 536   | (54.33)  |  |
| Kenya       | 1,367 | 239   | (82.54)  |  |
| Kiribati    | 1.54  | 8.45  | 450.00   |  |
| Kyrgyzstan  | -     | 325   | -        |  |
| Lebanon     | 4,855 | 5,740 | 18.22    |  |
| Liberia     | 4,503 | 9,182 | 103.91   |  |
| Luxembourg  | 0.01  | 0.45  | 5,55     |  |
| Macedonia   | 6,408 | 8,587 | 34.01    |  |
| Madagascar  | 24    | 20    | (17.22)  |  |

|                   | TOTAL   |         |          |  |
|-------------------|---------|---------|----------|--|
| Destination       | 2020    | 2021    | Var. (%) |  |
| Malawi            | 273     | 51      | (81.25)  |  |
| Malaysia          | 9,892   | 5,695   | (42.43)  |  |
| Maldives          | 5,090   | 9,473   | 86.12    |  |
| Malta             | 53      | 58      | 10.11    |  |
| Marshall Islands  | 158     | 166     | 4.88     |  |
| Mauritius Islands | 410     | 563     | 37.39    |  |
| Mauritania        | 6,277   | 9,088   | 44.78    |  |
| Mayotte Islands   | 858     | 371     | (56.81)  |  |
| Moldova           | 2,909   | 2,405   | (17.33)  |  |
| Montenegro        | 800     | 992     | 23.98    |  |
| Montserrat        | 103     | 122     | 18.54    |  |
| Morocco           | 1,044   | 452     | (56.71)  |  |
| Mozambique        | 8,119   | 10,872  | 33.91    |  |
| Namibia           | 12,483  | 12,662  | 1.43     |  |
| Netherlands       | 120,930 | 141,078 | 16.66    |  |

<sup>\*</sup>Does not include sausages and similar products







#### **TOTAL**

| Destination                         | 2020  | 2021  | Var. (%) |
|-------------------------------------|-------|-------|----------|
| New Caledonia                       | 2,360 | 1,900 | (19.49)  |
| Niger                               | 269   | 157   | (41.89)  |
| Norway                              | 27    | 23    | (14.00)  |
| Pakistan                            | 187   | 28    | (85.25)  |
| Paraguay                            | 590   | 626   | 6.13     |
| Portugal                            | 1,997 | 549   | (72.50)  |
| Romania                             | 575   | 1,242 | 116.11   |
| Saint Kitts and Nevis               | 1,449 | 1,542 | 6.41     |
| Saint Vincent and the<br>Grenadines | -     | 14    | -        |
| Samoa                               | 12    | 4.32  | (63.09)  |
| San Marino                          | -     | 27    | -        |
| Sao Tome and<br>Principe            | 378   | 195   | (48.56)  |
| Senegal                             | 5.75  | 9.40  | 63.53    |
| Serbia                              | 372   | 728   | 95.59    |
| Seychelles                          | 1,954 | 2,953 | 51.12    |

## TOTAL

| Destination         | 2020   | 2021   | Var. (%) |
|---------------------|--------|--------|----------|
| Sierra Leone        | 4,806  | 4,430  | (7.82)   |
| Somalia             | 900    | 2,330  | 159.01   |
| Southern Sudan      | 2,593  | 3,159  | 21.83    |
| Spain               | 18,282 | 18,807 | 2.87     |
| Sri Lanka           | 103    | 22     | (79.10)  |
| St Maarten          | 2,255  | 2,626  | 16.44    |
| Sudan               | 703    | 1,316  | 87.25    |
| Suriname            | 2,306  | 3,155  | 36.82    |
| Switzerland         | 11,175 | 13,140 | 17.58    |
| Syria               | -      | 273    | -        |
| Tanzania            | 2,167  | 2,671  | 23.26    |
| Thailand            | 2,674  | 2,895  | 8.28     |
| Togo                | 328    | 843    | 157.20   |
| Tonga               | 75     | 365    | 388.91   |
| Trinidad and Tobago | 99     | 127    | 27.54    |

















# **ANNEX I:** OTHER DESTINATIONS OF BRAZILIAN CHICKEN MEAT EXPORTS (MT)

#### **TOTAL**

| Destination                 | 2020  | 2021  | Var. (%) |
|-----------------------------|-------|-------|----------|
| Tunisia                     | 193   | 676   | 251.10   |
| Turkmenistan                | 933   | 3,023 | 224.13   |
| Turks and Caicos<br>Islands | -     | 19    | -        |
| Ukraine                     | 135   | 907   | 571.53   |
| Uruguay                     | 4,060 | 3,997 | (1.57)   |
| Uzbekistan                  | 1,143 | 1,161 | 1.52     |
| Venezuela                   | 2,354 | 9,366 | 297.95   |
| Zambia                      | 1,812 | 1,010 | (44.27)  |
| Zimbabwe                    | -     | 218   | -        |

<sup>\*</sup>Does not include sausages and similar products



# **ANNEX II: OTHER DESTINATIONS OF BRAZILIAN** PORK EXPORTS (MT)





| ТС | ۱Т  | ТЛ |    |  |
|----|-----|----|----|--|
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|                                      | 101/12 |       |          |  |
|--------------------------------------|--------|-------|----------|--|
| Destination                          | 2020   | 2021  | Var. (%) |  |
| Anguilla                             | 80     | 90    | 12.72    |  |
| Antigua and Barbuda                  | 6.71   | 12    | 83.08    |  |
| Armenia                              | 802    | 1,685 | 110.18   |  |
| Aruba                                | 804    | 675   | (16.00)  |  |
| Azerbaijan                           | 254    | 341   | 34.52    |  |
| Bahamas                              | 349    | 539   | 54.29    |  |
| Bahrain                              | 2.96   | 3.12  | 5.33     |  |
| Barbados                             | 1.56   | 2.52  | 61.31    |  |
| Belize                               | 6.47   | 8.46  | 30.78    |  |
| Benin                                | -      | 0.25  | -        |  |
| Bermuda                              | 83     | 45    | (46.34)  |  |
| Bolivia                              | 2,965  | 2,744 | (7.47)   |  |
| Bonaire, Saint<br>Eustatius and Saba | 112    | 146   | 30.25    |  |
| British Virgin Islands               | 41     | 55    | 34.13    |  |
| Cambodia                             | 25     | 207   | 729.90   |  |

|   | -   |     |   |
|---|-----|-----|---|
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|   | u   | 18  |   |
| • | _   |     | _ |

| Destination       | 2020  | 2021  | Var. (%) |
|-------------------|-------|-------|----------|
| Cape Green        | 371   | 241   | (34.96)  |
| Cayman Islands    | 2.88  | 2.52  | (12.21)  |
| Congo             | 3,210 | 2,187 | (31.88)  |
| Cuba              | 0.07  | 84    | 117,615  |
| Curacao           | 31    | 7.73  | (75.27)  |
| Dominica          | 0.77  | 6.12  | 696.88   |
| East Timor        | 106   | 320   | 202.92   |
| Egypt             | 168   | 168   | 0.33     |
| Equatorial Guinea | 344   | 232   | (32.55)  |
| Ghana             | 35    | 52    | 50.03    |
| Gibraltar         | 1.26  | 1.11  | (12.04)  |
| Grenade           | 39    | 76    | 93.48    |
| Guam              | 133   | 98    | (26.65)  |
| Guyana            | 1.81  | 2.16  | 19.70    |
| Honduras          | 1.50  | 29    | 1,833    |





# **ANNEX II: OTHER DESTINATIONS OF BRAZILIAN** PORK EXPORTS (MT)

|                             | TOTAL |      |          |  |
|-----------------------------|-------|------|----------|--|
| Destination                 | 2020  | 2021 | Var. (%) |  |
| India                       | 28    | 1.28 | (95.38)  |  |
| Isle of Man                 | 2.52  | 1.64 | (34.95)  |  |
| Israel                      | -     | 8.67 | -        |  |
| Kiribati                    | 1.54  | 4.61 | 200.00   |  |
| Lebanon                     | 243   | 627  | 157.79   |  |
| Macao                       | 161   | 19   | (88.20)  |  |
| Marshall Islands            | 138   | 136  | (1.11)   |  |
| Mauritius Islands           | 25    | 269  | 957.07   |  |
| Micronesia                  | -     | 1.58 | -        |  |
| Montenegro                  | 0.31  | 1.20 | 284.29   |  |
| Montserrat                  | 1.50  | 3.86 | 157.33   |  |
| Mozambique                  | 164   | 465  | 183.47   |  |
| Myanmar                     | 109   | 55   | (49.73)  |  |
| Namibia                     | 55    | 27   | (50.90)  |  |
| Northern Mariana<br>Islands | 26    | 26   | (0.19)   |  |

|                                     |      | TOTAL |          |
|-------------------------------------|------|-------|----------|
| Destination                         | 2020 | 2021  | Var. (%) |
| Norway                              | 29   | 24    | (17.73)  |
| Oman                                | 11   | 18    | 62.10    |
| Panama                              | 549  | 498   | (9.24)   |
| Saint Vincent and the<br>Grenadines | -    | 0.11  | -        |
| Senegal                             | 40   | 53    | 31.57    |
| Seychelles                          | 481  | 329   | (31.71)  |
| Sri Lanka                           | -    | 54    | -        |
| St Maarten                          | 731  | 906   | 23.93    |
| Swaziland                           | -    | 0.25  | -        |
| Switzerland                         | 33   | 0.83  | (97.47)  |
| Turkey                              | 331  | 296   | (10.50)  |
| Turkmenistan                        | 21   | 21    | (0.03)   |
| Turks and Caicos<br>Islands         | -    | 1.00  | -        |
| United States Virgin<br>Islands     | -    | 27    | -        |
| Vanuatu                             | 0.19 | 0.37  | 92.78    |

<sup>\*</sup>Does not include sausages and similar products



**TOTAL** 

2021

112

24

2020

118

Var. (%)

(5.22)

Destination

Venezuela

Yemen





















# **ANNEX III: OTHER DESTINATIONS OF BRAZILIAN** TURKEY MEAT EXPORTS (MT)

|                        |      | TOTAL |          |
|------------------------|------|-------|----------|
| Destination            | 2020 | 2021  | Var. (%) |
| Anguilla               | 6.41 | 10    | 52.11    |
| Antigua and Barbuda    | 48   | 58    | 22.01    |
| Bahrain                | 0.06 | 0.11  | 77.97    |
| Barbados               | -    | 0.004 | -        |
| Belgium                | 0.05 | 0.06  | 17.02    |
| Bermuda                | 0.15 | 0.09  | (40.91)  |
| British Virgin Islands | -    | 7.18  | -        |
| Cayman Islands         | 0.14 | 0.02  | (88.65)  |
| China                  | 0.03 | 0.01  | (69.23)  |
| Curacao                | 11   | 15    | 40.65    |
| Cyprus                 | 0.19 | 0.18  | (5.29)   |
| Denmark                | 0.33 | 0.30  | (8.28)   |
| Dominican Rep.         | 27   | 59    | 118.29   |
| Georgia                | 102  | 77    | (24.11)  |
| Germany                | 50   | 0.03  | (99.93)  |

|                  | TOTAL |      |          |
|------------------|-------|------|----------|
| Destination      | 2020  | 2021 | Var. (%) |
| Gibraltar        | 0.04  | 0.02 | (56.10)  |
| Greece           | 0.33  | 0.32 | (3.93)   |
| Guinea           | -     | 51   | -        |
| Hong Kong        | 115   | 120  | 4.32     |
| India            | 0.01  | 0.01 | 20.00    |
| Iraq             | 198   | 111  | (43.94)  |
| Isle of Man      | -     | 0.01 | -        |
| Italy            | 0.04  | 0.07 | 94.59    |
| Japan            | 0.11  | 1.15 | 905.26   |
| Jordan           | 74    | 54   | (26.80)  |
| Liberia          | 132   | 64   | (51.86)  |
| Libya            | -     | 69   | -        |
| Malta            | 0.73  | 0.91 | 23.43    |
| Marshall Islands | 1.87  | 1.14 | (39.09)  |
| Moldova          | 101   | 52   | (48.34)  |





## **TOTAL**

| Destination   | 2020 | 2021 | Var. (%) |
|---------------|------|------|----------|
| Thailand      | 0.43 | 0.29 | (30.99)  |
| Togo          | 9.00 | 3.00 | (66.68)  |
| Tonga         | -    | 118  | -        |
| Turkey        | 0.05 | 2.06 | 3,945    |
| United States | -    | 0.17 | -        |

**TOTAL** 

2021

0.05

0.30

8,235

0.30

3.99

1.17

154

0.01

0.12

**75** 

69

1.97

10

54

**37** 

Var. (%)

6.35

27.47

18.02

16.85

(99.99)

(54.17)

236.01

(67.17)

51.93

109.32

(59.80)

2020

7,743

0.23

0.99

132

133

0.26

22

6.00

6

26

91

Destination

Montenegro

Montserrat

**Netherlands** 

Norway

**Oman** 

**Panama** 

Paraguay

**Philippines** 

Portugal

Qatar

**Saint Kitts and Nevis** 

Sao Tome and Principe

Seychelles

Singapore

St Maarten





















# **ANNEX IV: OTHER DESTINATIONS OF BRAZILIAN** EXPORTS OF EGGS (MT)

|                     |      | TOTAL |          |
|---------------------|------|-------|----------|
| Destination         | 2020 | 2021  | Var. (%) |
| Antigua and Barbuda | 3.08 | 7.61  | 147.32   |
| Bahamas             | 17   | 20    | 19.82    |
| Barbados            | 1.05 | 2.13  | 103.43   |
| Belgium             | 1.70 | 0.46  | (72.95)  |
| Belize              | 0.64 | 0.28  | (56.51)  |
| Bermuda             | 5.35 | 0.17  | (96.88)  |
| Cayman Islands      | 4.14 | 1.67  | (59.73)  |
| China               | 6.14 | 5.48  | (10.77)  |
| Colombia            | 0.27 | 1.50  | 452.77   |
| Congo               | -    | 0.12  | -        |
| Cook Islands        | -    | 0.12  | -        |
| Croatia             | 0.23 | 0.12  | (46.67)  |
| Curacao             | -    | 0.12  | -        |
| Cyprus              | 18   | 11    | (39.23)  |
| Denmark             | 20.0 | 9.62  | (51.92)  |

|                      | IOIAL |      |          |
|----------------------|-------|------|----------|
| Destination          | 2020  | 2021 | Var. (%) |
| Ecuador              | -     | 0.09 | -        |
| Egypt                | -     | 20   | -        |
| Falklands (Malvinas) | -     | 0.18 | -        |
| France               | 0.88  | 1.27 | 44.71    |
| Germany              | 4.26  | 3.30 | (22.42)  |
| Gibraltar            | 0.79  | 0.69 | (12.06)  |
| Greece               | 20    | 33   | 60.92    |
| Honduras             | -     | 0.06 | -        |
| India                | 27    | 2.03 | (92.55)  |
| lrã                  | 1.91  | 1.66 | (12.74)  |
| Ireland              | 0.41  | 0.16 | (61.11)  |
| Isle of Man          | 1.02  | 1.15 | 13.08    |
| Italy                | 14    | 2.86 | (80.13)  |
| Jordan               | 5.68  | 0.30 | (94.72)  |
| Lebanon              | 0.06  | 0.50 | 762.07   |



















### **TOTAL**

|                                  | IOIAL |      |          |
|----------------------------------|-------|------|----------|
| Destination                      | 2020  | 2021 | Var. (%) |
| Luxembourg                       | 0.02  | 0.07 | 242.86   |
| Malaysia                         | 0.10  | 0.08 | (21.05)  |
| Malta                            | 64    | 35   | (45.15)  |
| Montenegro                       | 0.05  | 0.15 | 183.33   |
| Netherlands                      | 4.72  | 2.29 | (51.55)  |
| Pakistan                         | 0.01  | 0.25 | 4,900    |
| Peru                             | 0.94  | 2.78 | 195.63   |
| Philippines                      | 5.07  | 3.19 | (37.23)  |
| Poland                           | 0.01  | 0.83 | 11,786   |
| Portugal                         | 11    | 6.94 | (38.82)  |
| Saint Vincent and the Grenadines | 0.01  | 0.53 | 4,691    |
| Senegal                          | -     | 0.08 | -        |
| South Korea                      | 1.75  | 0.61 | (65.03)  |
| Spain                            | 0.18  | 0.01 | (93.44)  |
| Suriname                         | -     | 0.02 | -        |

## **TOTAL**

| Destination       | 2020 | 2021 | Var. (%) |
|-------------------|------|------|----------|
| Swaziland         | -    | 0.65 | -        |
| Sweden            | -    | 0.14 | -        |
| Switzerland       | 0.46 | 1.23 | 166.88   |
| Taiwan            | 0.29 | 0.76 | 159.59   |
| Thailand          | 63   | 6.07 | (90.30)  |
| Togo              | -    | 0.05 | -        |
| United Kingdom    | 9.09 | 6.18 | (31.96)  |
| US Virgin Islands | -    | 0.03 | -        |
| Vanuatu           | 0.14 | 0.32 | 125.53   |
| Vietnam           | 0.35 | 0.48 | 36.57    |





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